

**Fras-le S.A.**

**Financial statements**  
**December 31, 2014 and 2013**

(A free translation of the original report in Portuguese as published  
in Brazil containing financial statements prepared in accordance  
with accounting practices adopted in Brazil)

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## **Independent auditors' report on the financial statements**

To the Board Members and Directors of  
Fras-le S.A.  
Caxias do Sul - RS

We have reviewed individual and consolidated financial statements of Fras-le S.A. ("Company"), identified as Parent Company and Consolidated, respectively, comprising the balance sheet as of December 31, 2014 and the related statements of income, comprehensive income, changes in shareholders' equity and cash flows for the year then ended, as well as the summary of the significant accounting practices and other explanatory notes.

### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these individual financial statements in accordance with accounting practices adopted in Brazil, and consolidated financial statements in accordance with international financial reporting standards (IFRS) issued by International Accounting Standards Board - IASB and accounting practices adopted in Brazil and for designing, implementing and maintaining the internal control relevant to the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit, undertaken in accordance with Brazilian and international auditing standards. These standards require compliance with ethical requirements by the auditors and that the audit be planned and executed with the objective of obtaining reasonable assurance that the financial statements are free from significant distortions.

An audit involves the carrying out of procedures selected to obtain evidence related to the amounts and disclosures presented in the financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of significant distortion in the financial statements, regardless of whether the latter are caused by fraud or error. In this risk assessment, according to auditing standards, the auditor considers relevant internal controls for the preparation and adequate presentation of the financial statements of the Company, to plan the audit procedures that are appropriate in the circumstances, but not for purposes of expressing an opinion on the efficacy of these internal controls of the Company. An audit also includes the evaluation of the adequacy of adopted accounting practices and reasonability of accounting estimates made by Management, as well as an assessment of the presentation of financial statements taken as a whole.

We believe that the audit evidence obtained is sufficient and appropriate to support our opinion.

**Opinion on the individual financial statements**

In our opinion, the aforementioned individual financial statements present fairly, in all material respects, the financial position of Fras-le S.A. as of December 31, 2014, the performance of its operations and its cash flows for the year then ended, in conformity accounting practices adopted in Brazil.

**Opinion on the consolidated financial statements**

In our opinion, the individual aforementioned financial statements present fairly, in all material respects, the financial position of Fras-le S.A. as of December 31, 2014, the performance of its operations and its cash flows, consolidated for the year then ended, in conformity with International Financial Reporting Standards - IFRS issued by the International Accounting Standards Board (IASB) and the accounting practices adopted in Brazil.

**Other issues*****Audit of the amounts corresponding to the previous year***

Amounts corresponding to the year ended December 31, 2013 presented for comparison purposes were previously audited by other independent auditors that issued a report dated February 28, 2014 which has not been changed.

***Statements of added value***

We have also examined the individual and consolidated statements of value added (DVA) for the year ended December 31, 2014, prepared under responsibility of Company's management, whose presentation is required by Brazilian Corporate Law for publicly-held companies and as supplementary information under IFRS that do not require the presentation of a statement of value added. These statements were submitted to the same audit procedures previously described and, in our opinion, these supplementary statements are adequately presented, in all material respects, in relation to the basic financial statements taken as a whole.

Porto Alegre, February 27, 2015

KPMG Auditores Independentes  
CRC SP-014428/F-7  
*(Original report in Portuguese signed by)*  
Wladimir Omiechuk  
Accountant CRC RS-041241/O-2

## Fras-le S.A.

Balance sheets  
December 31, 2014 and 2013  
(In thousands of reais)

	Note	Parent company		Consolidated	
		BRGAAP		IFRS	
		2014	2013	2014	2013
<b>Assets</b>					
Current assets					
Cash and cash equivalents	5	<b>155,219</b>	148,037	<b>176,237</b>	166,039
Marketable securities	6	<b>77,817</b>	70,298	<b>77,817</b>	70,298
Trade accounts receivable	7	<b>99,718</b>	91,035	<b>76,543</b>	98,294
Inventories	8	<b>73,040</b>	77,065	<b>156,917</b>	141,535
Recoverable taxes and contributions	9	<b>14,103</b>	12,974	<b>17,896</b>	18,922
Other current assets		<b>3,851</b>	3,840	<b>9,567</b>	7,421
		<b>423,748</b>	403,249	<b>514,977</b>	502,509
Non-current assets					
Long-term assets					
Recoverable taxes and contributions	9	<b>7,799</b>	8,235	<b>12,752</b>	15,369
Judicial deposits	15	<b>6,707</b>	13,512	<b>6,978</b>	13,661
Pension plans and post-employment benefits for employees	11	<b>29</b>	201	<b>29</b>	201
Taxes on deferred income	20	-	-	<b>13,428</b>	7,900
Dividends receivable	10	<b>947</b>	1,141	-	-
Other non-current assets		<b>1,002</b>	4	<b>53</b>	213
		<b>16,484</b>	23,093	<b>33,240</b>	37,344
Investments					
Property, plant and equipment	12	<b>102,541</b>	98,510	<b>796</b>	891
Intangible assets	13	<b>287,193</b>	283,831	<b>376,939</b>	375,959
	14	<b>15,429</b>	16,821	<b>16,457</b>	17,493
		<b>421,647</b>	422,255	<b>427,432</b>	431,687
<b>Total assets</b>		<b>845,395</b>	825,504	<b>942,409</b>	934,196

## Fras-le S.A.

Balance sheets  
December 31, 2014 and 2013  
(In thousands of reais)

	Note	Parent company		Consolidated	
		BRGAAP		IFRS	
		2014	2013	2014	2013
<b>Liabilities</b>					
Current liabilities					
Loans and financing	16	<b>73,968</b>	55,166	<b>109,409</b>	74,622
Vendors		<b>25,147</b>	23,403	<b>40,481</b>	45,513
Derivative financial instruments	26	<b>144</b>	947	<b>144</b>	947
Taxes and contributions		<b>15,637</b>	9,703	<b>18,385</b>	13,074
Salaries and payroll charges		<b>11,209</b>	11,091	<b>13,622</b>	13,589
Advances from clients		<b>3,145</b>	3,978	<b>2,815</b>	4,540
Dividends payable	18	<b>253</b>	5	<b>253</b>	5
Interest on own capital	18	<b>4,179</b>	5,643	<b>4,179</b>	5,643
Profit sharing and Management		<b>5,441</b>	6,074	<b>5,441</b>	6,075
Commissions		<b>3,172</b>	3,316	<b>1,090</b>	1,246
Other current liabilities		<b>8,736</b>	5,226	<b>10,737</b>	9,274
		<b>151,031</b>	124,552	<b>206,556</b>	174,528
Non-current liabilities					
Loans and financing	16	<b>253,732</b>	278,512	<b>292,741</b>	334,104
Taxes on deferred income	20	<b>21,801</b>	17,058	<b>21,944</b>	15,043
Provision for litigation	15	<b>3,141</b>	2,919	<b>3,748</b>	4,977
Other non-current liabilities		<b>7,630</b>	7,520	<b>8,453</b>	9,696
		<b>286,304</b>	306,009	<b>326,886</b>	363,820
<b>Total liabilities</b>					
		<b>437,335</b>	430,561	<b>533,442</b>	538,348
Shareholders' equity					
Capital	17	<b>300,000</b>	170,000	<b>300,000</b>	170,000
Profit reserves	17	<b>66,594</b>	175,759	<b>66,594</b>	175,759
Other comprehensive income	17	<b>41,466</b>	49,184	<b>41,466</b>	49,184
<b>Total interest of controlling shareholders</b>					
		<b>408,060</b>	394,943	<b>408,060</b>	394,943
<b>Interest of non-controlling shareholders</b>					
		-	-	<b>907</b>	905
<b>Total shareholders' equity</b>					
		<b>408,060</b>	394,943	<b>408,967</b>	395,848
<b>Total liabilities and shareholders' equity</b>					
		<b>845,395</b>	825,504	<b>942,409</b>	934,196

See the accompanying notes to the financial statements.

## Fras-le S.A.

Statements of income  
 Years ended December 31, 2014 and 2013  
 (In thousands of Reais, except earnings per share)

	Note	Parent company		Consolidated	
		BRGAAP		IFRS	
		2014	2013	2014	2013
Net operating income	21	<b>545,483</b>	518,081	<b>764,677</b>	717,281
Cost of goods sold and services provided	22	<b>(390,667)</b>	(363,555)	<b>(560,041)</b>	(522,053)
Gross income		<b>154,816</b>	154,526	<b>204,636</b>	195,228
Operating income (expenses)	22				
Sales		<b>(55,192)</b>	(57,388)	<b>(69,878)</b>	(71,194)
Administrative and general		<b>(35,170)</b>	(32,340)	<b>(52,387)</b>	(46,192)
Management remuneration		<b>(3,428)</b>	(3,094)	<b>(3,428)</b>	(3,094)
Equity in income of subsidiaries and associated companies	12	<b>1,572</b>	642	-	-
Other operating income and expenses		<b>(10,318)</b>	(4,482)	<b>(12,316)</b>	(7,344)
Income before financial income and expenses		<b>52,280</b>	57,864	<b>66,627</b>	67,404
Financial expenses	25	<b>(64,506)</b>	(89,175)	<b>(78,309)</b>	(102,435)
Financial income (loss)	25	<b>67,933</b>	83,409	<b>69,399</b>	85,089
Income before income taxes		<b>55,707</b>	52,098	<b>57,717</b>	50,058
Income and social contribution taxes	20	<b>(10,705)</b>	(12,095)	<b>(12,606)</b>	(9,951)
Net income for the year		<b>45,002</b>	<b>40,003</b>	<b>45,111</b>	<b>40,107</b>
Attributable to non-controlling shareholders		-	-	<b>109</b>	104
Attributable to controlling shareholders		<b>45,002</b>	40,003	<b>45,002</b>	40,003
Basic and diluted earnings per share attributable to controlling shareholders holding common shares	19	<b>0.36</b>	<b>0.40</b>	<b>0.36</b>	0.40

See the accompanying notes to the financial statements.

## Fras-le S.A.

### Statements of comprehensive income Years ended December 31, 2014 and 2013 (In thousands of reais)

	Note	Parent company		Consolidated	
		BRGAAP		IFRS	
		2014	2013	2014	2013
Net income for the year		<b>45,002</b>	40,003	<b>45,111</b>	40,107
Other comprehensive income:					
Accumulated translation adjustments	12	<b>2,788</b>	2,862	<b>2,681</b>	2,862
Actuarial loss - Randonprev	11	<b>(229)</b>	(15)	<b>(229)</b>	(15)
Income and social contribution taxes - Randoprev	20	<b>78</b>	5	<b>78</b>	5
Actuarial loss, net		<b>(151)</b>	(10)	<b>(151)</b>	(10)
Derivatives - Cash flow hedge	26	<b>(7,697)</b>	(848)	<b>(7,697)</b>	(848)
Income and social contribution taxes - hedge	20	<b>264</b>	288	<b>264</b>	288
Derivatives - Cash flow hedge, net		<b>(7,433)</b>	(560)	<b>(7,433)</b>	(560)
Comprehensive income for the year, net of taxes		<b>40,206</b>	42,295	<b>40,208</b>	42,399
Attributable to:					
Controlling shareholders				<b>40,206</b>	42,289
Non-controlling shareholders				<b>2</b>	110
				<b>40,208</b>	42,399

See the accompanying notes to the financial statements.

## Fras-le S.A.

### Statements of changes in shareholders' equity Years ended December 31, 2014 and 2013 (In thousands of reais)

	Allocated to controlling shareholders								
	Profit reserves			General profit reserve	Other comprehensive income and Equity evaluation adjustments	Retained earnings	Total interest of controlling shareholders	Interest of non- controlling shareholders	Total shareholders' equity
Capital	Treasury shares	Legal reserve							
Balances at December 31, 2012	170,000	(3,886)	22,946	128,964	50,009	-	368,033	947	368,980
Net income for the year	-	-	-	-	-	40,003	40,003	104	40,107
Effect of non-controlling shareholders on consolidated companies	-	-	-	-	-	-	-	(146)	(146)
Accumulated translation adjustments	-	-	-	-	2,862	-	2,862	-	2,862
Actuarial evaluation	-	-	-	-	(10)	-	(10)	-	(10)
Hedge accounting	-	-	-	-	(560)	-	(560)	-	(560)
Treasury shares	-	3,886	-	-	-	(3,886)	-	-	-
Realization of depreciation of the deemed cost	-	-	-	-	(3,117)	3,117	-	-	-
Payment of dividends	-	-	-	(1,386)	-	-	(1,386)	-	(1,386)
Proposed allocations:									
Legal reserve	-	-	2,156	-	-	(2,156)	-	-	-
General profit reserve	-	-	-	23,079	-	(23,079)	-	-	-
Interest on own capital — Law 9,249/95	-	-	-	-	-	(13,999)	(13,999)	-	(13,999)
Balances at December 31, 2013	170,000	-	25,102	150,657	49,184	-	394,943	905	395,848
Net income for the year	-	-	-	-	-	45,002	45,002	109	45,111
Accumulated translation adjustments	-	-	-	-	2,788	-	2,788	(107)	2,681
Actuarial evaluation	-	-	-	-	(151)	-	(151)	-	(151)
Hedge accounting	-	-	-	-	(7,433)	-	(7,433)	-	(7,433)
Treasury shares	-	(13,352)	-	-	-	-	(13,352)	-	(13,352)
Realization of depreciation of the deemed cost	-	-	-	-	(2,922)	2,922	-	-	-
Proposed allocations:									
Legal reserve	-	-	2,396	-	-	(2,396)	-	-	-
General profit reserve	-	-	-	32,181	-	(32,181)	-	-	-
Dividends	-	-	-	(390)	-	(247)	(637)	-	(637)
Capital increase	130,000	-	-	(130,000)	-	-	-	-	-
Interest on own capital - Law 9,249/95	-	-	-	-	-	(13,100)	(13,100)	-	(13,100)
Balances at December 31, 2014	300,000	(13,352)	27,498	52,448	41,466	-	408,060	907	408,967

See the accompanying notes to the financial statements.

## Fras-le S.A.

### Statements of cash flows

Years ended December 31, 2014 and 2013

(In thousands of reais)

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Cash flows from operating activities				
Net income for the year	45,002	40,003	45,002	40,003
Adjustments to reconcile income to net cash generated by (used in) operational activities				
Provision for current and deferred income tax and social contribution	10,705	12,095	12,606	9,951
Depreciation and amortization	26,640	26,097	38,004	37,104
Provision for litigation	222	(2,228)	(1,229)	(4,325)
Allowance for doubtful accounts	(1,723)	(1,367)	(1,699)	(1,358)
Provision for obsolete inventories	896	1,910	2,360	1,620
Other provisions	(776)	5,526	(790)	3,543
Residual cost of permanent assets written-off and sold	258	799	572	4,729
Equity in net income of subsidiaries	(1,572)	(642)	-	-
Minority interest	-	-	2	(42)
Foreign exchange rate and interest on loans	31,403	37,543	44,769	49,709
Changes in derivatives	(803)	981	(803)	981
Working capital adjustment				
Trade accounts receivable	(25,914)	(2,796)	4,496	6,979
Marketable securities	(7,519)	76,342	(7,519)	76,342
Judicial deposits	6,805	(265)	6,683	(220)
Other accounts receivable	(3,796)	(1,652)	(3,604)	(9,879)
Inventories	3,129	(10,767)	(17,742)	(19,298)
Vendors	1,744	1,619	(5,032)	10,575
Other accounts payable	(15,657)	357	(20,382)	1,475
Income and social contribution taxes paid	(1,163)	(11,644)	(1,181)	(11,644)
Net cash flow from operating activities	67,881	171,911	94,513	196,245
Cash flows from investing activities				
Acquisition of property, plant and equipment and intangible assets	(28,868)	(33,375)	(38,520)	(45,590)
Acquisition of investment	-	-	-	(811)
Paid-up capital in subsidiary	-	(14,168)	-	-
Net cash flow invested in investing activities	(28,868)	(47,543)	(38,520)	(46,401)
Cash flows from financing activities				
Payment of interest on own capital and dividends	(13,404)	(12,275)	(13,404)	(12,275)
Loans	21,964	144,018	72,875	157,658
Payment of loans	(32,024)	(165,376)	(93,701)	(194,086)
Interest paid on loans	(8,367)	(13,188)	(11,565)	(14,410)
Net cash flow invested in financing activities	(31,831)	(46,821)	(45,795)	(63,113)
Increase in cash and cash equivalents	7,182	77,547	10,198	86,731
Statement of changes in cash and cash equivalents				
At beginning of year (note 5)	148,037	70,490	166,039	79,308
At end of year (note 5)	155,219	148,037	176,237	166,039
Increase in cash and cash equivalents	7,182	77,547	10,198	86,731

See the accompanying notes to the financial statements.

## Fras-le S.A.

Statements of added value  
Years ended December 31, 2014 and 2013  
(In thousands of reais)

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Income				
Sales of products and services, (-) returns	<b>728,414</b>	691,978	<b>982,882</b>	926,982
Other income	<b>367</b>	2,171	<b>2,467</b>	2,286
Allowance for doubtful accounts	<b>1,723</b>	1,367	<b>1,782</b>	1,358
	<b>730,504</b>	695,516	<b>987,131</b>	930,626
Inputs acquired from third parties (includes: ICMS, IPI, PIS, and COFINS)				
Raw materials used	<b>(267,195)</b>	(225,337)	<b>(297,833)</b>	(225,337)
Materials, energy, outsourced services and other operating expenses	<b>(138,392)</b>	(140,042)	<b>(262,669)</b>	(282,436)
	<b>(405,587)</b>	(365,379)	<b>(560,502)</b>	(507,773)
Retentions				
Depreciation and amortization	<b>(26,640)</b>	(26,097)	<b>(38,004)</b>	(37,104)
Net added value generated by the Company	<b>298,277</b>	304,040	<b>388,625</b>	385,749
Added value received as transfer				
Equity in income of subsidiaries	<b>1,572</b>	642	-	-
Rents and Royalties	<b>639</b>	1,346	<b>639</b>	1,346
Financial income (loss)	<b>67,933</b>	83,409	<b>69,399</b>	85,089
	<b>70,144</b>	85,397	<b>70,038</b>	86,435
Total added value payable	<b>368,421</b>	389,437	<b>458,663</b>	472,184
Distribution of added value				
Personnel				
Direct remuneration	<b>103,679</b>	99,470	<b>145,061</b>	130,958
Benefits	<b>18,761</b>	16,342	<b>24,202</b>	20,785
SEVERANCE PAY FUND (FGTS)	<b>11,803</b>	9,789	<b>13,428</b>	11,562
Management fees and profit sharing	<b>3,825</b>	4,654	<b>3,825</b>	4,654
Employees' profit sharing	<b>6,818</b>	6,414	<b>6,818</b>	6,414
Retirement plan	<b>938</b>	904	<b>1,041</b>	1,045
	<b>145,824</b>	137,573	<b>194,375</b>	175,418
Taxes				
Federal	<b>61,600</b>	75,687	<b>77,333</b>	94,720
State	<b>47,632</b>	42,957	<b>59,591</b>	55,327
Municipal	<b>444</b>	438	<b>531</b>	573
	<b>109,676</b>	119,082	<b>137,455</b>	150,620
Lenders				
Interest and financial expenses	<b>64,506</b>	89,175	<b>78,309</b>	102,435
Rents	<b>3,413</b>	3,604	<b>3,413</b>	3,604
	<b>67,919</b>	92,779	<b>81,722</b>	106,039
Remuneration of own capital				
Interest on own capital	<b>13,100</b>	13,999	<b>13,100</b>	13,999
Interest of non-controlling shareholders in retained earnings	-	-	<b>109</b>	104
Retained earnings for the year	<b>31,902</b>	26,004	<b>31,902</b>	26,004
Total added value paid	<b>368,421</b>	389,437	<b>458,663</b>	472,184

See the accompanying notes to the financial statements.

# **Fras-le S.A.**

Notes to the financial statements  
December 31, 2014 and 2013  
(In thousands of reais, unless otherwise indicated)

## **1. Company Information**

Fras-le S.A. (the “Company”), established as a publicly-held corporation domiciled in Brazil with shares traded at BM&F Bovespa (“FRAS3”), is engaged in manufacturing, trading and importing components for brake, coupling, transmission, friction materials, products made of resin, auto-parts, plastic devices and by-products, as well as providing technical assistance, and holding interest in other organizations’ capital. The Company, headquartered in Rodovia RS 122, Km 66,1, nº10.945 - Caxias do Sul, also maintains operations through subsidiaries headquartered in Brazil, Argentina, United States, Chile, Mexico, China, Germany, South Africa and United Arab Emirates.

## **2. Description of significant accounting policies**

### **2.1 Preparation basis**

#### **2.1.1 Statement of compliance (in relation to IFRS standards and CPC standards)**

The consolidated financial statements were prepared in accordance with the International Financial Reporting System (IFRS) issued by the International Accounting Standards Board (IASB) and also in accordance with the accounting practices adopted in Brazil (BR GAAP).

The individual financial statements of the parent company were prepared according to the BR GAAP.

Revision no. 7 of the Technical Statement (approved in December 2014) amended CPC 35, CPC 37 and CPC 18, and authorized the use of equity accounting in the separate financial statements in IFRS, eliminating the difference between BR GAAP and IFRS.

The individual and consolidated financial statement of the Company for the year ended December 31, 2014 were authorized in a meeting of the Executive Board held on February 26, 2015.

## **Fras-le S.A.**

Notes to the financial statements  
December 31, 2014 and 2013  
(In thousands of reais, unless otherwise indicated)

### **2.1.2 Functional currency and presentation currency**

These individual and consolidated financial statements are being presented in Reais, functional currency of the Company. All balances have been rounded to the nearest value, except otherwise indicated.

### **2.1.3 Basis of consolidation**

The Company applied the accounting policies described below consistently to all the years presented in these individual and consolidated financial statements.

#### *(a) Business combinations*

Business combinations are recorded using the acquisition method, that is, when control is transferred to the Company. The transferred acquisition consideration is generally stated at fair value, as well as the identifiable net assets acquired. Any goodwill arising on the transaction is tested annually for impairment loss. Gains in a bargain purchase are recognized immediately in income (loss). Transaction costs are recorded in income (loss) as incurred, excluding costs related to the issuance of debt or equity instruments. The transferred payment does not include amounts related to payment of prior relationships. Those amounts are usually recognized to income for the year. Any contingent payments to be made are stated at their fair value on the acquisition date. If the payment is classified as an equity instrument, it is not remeasured and the liquidation is recorded in shareholders' equity. For other payments, subsequent changes in the fair value of the contingent consideration are recorded in income for the year.

#### *(b) Interest of non-controlling shareholders*

The Company chose to measure any minority interest in acquiree through proportional interest in net assets identifiable on acquisition date. Changes in Company's interest in a subsidiary that do not cause loss of control are accounted for as shareholders' equity transactions.

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### *(c) Subsidiaries*

The Company controls an entity when it is exposed to, or has a right over the variable returns arising from its involvement with the entity and has the ability to affect those returns exerting its power over the entity. The financial statements of the subsidiaries are included in the consolidated financial statements as from the date they start to be controlled by the Company until the date such control ceases. In the parent company's individual financial statements, the financial information of subsidiaries or joint subsidiaries and affiliated companies are recorded in the equity method of accounting.

### *(d) Loss of control*

Upon loss of control, the Company derecognizes assets and liabilities of subsidiary, any non-controlling interest and other components recorded in shareholders' equity referring to this subsidiary. Any gain or loss resulting from loss of control is recognized in income. If the Company holds any interest in former subsidiary, this interest is measured at fair value on the date control is lost.

### *(e) Transactions eliminated in the consolidation*

Intragroup balances and transactions, and any unrealized income or expenses derived from intragroup transactions, are eliminated. Unrealized gains originating from transactions with investees recorded using the equity method are eliminated against the investment in the proportion of the Company's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only up to the point where there is no evidence of loss due to impairment.

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The consolidated financial statements comprise the consolidated financial statements of Fras-le S.A. and its subsidiaries as of December 31, 2014, presented below:

	<b>Business purpose</b>	<b>Host country</b>	<b>2014</b>	<b>2013</b>
			<b>%</b>	<b>%</b>
Fras-le Argentina S.A. (a)	Representation and trading of auto parts.	Argentina	94.00	94.00
Fras-le North America, Inc. (a)	Manufacturing and trading of auto parts.	United States of America	100.00	100.00
Fras-le Andina Com. Y Repres. Ltda. (a)	Representation and trading of auto parts.	Chile	99.00	99.00
Fras-le México S de RL de CV (a)	Representation and trading of auto parts.	Mexico	99.66	99.66
Fras-le Friction Material Pinghu Co Ltd (a)	Manufacturing and trading of auto parts.	China	100.00	100.00
Fras-le Europe (a)	Representation and trading of auto parts.	Germany	100.00	100.00
Fras-le Africa Automotive (Pty) Limited (a)	Representation and trading of auto parts.	South Africa	100.00	100.00
Fras-Le Middle East (a)	Representation and trading of auto parts.	United Arab Emirates	100.00	100.00
Freios Controil Ltda. (b)	Manufacturing of parts and accessories for motor vehicles.	Brazil	99.99	99.99

(a) Foreign subsidiaries.

(b) Subsidiary in the country.

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### **2.1.4 Measuring basis**

The individual and consolidated financial statements were prepared based on the historical cost, except for the following material items recognized in the balance sheets:

- derivative financial instruments are measured at fair value;
- non-derivative financial instruments assigned at fair value through profit or loss are measured at fair value;
- financial assets available for sale are measured at fair value.

### **2.1.5 Income recognition**

Income is recognized to the extent it is likely that economic benefits will be generated for the Company and when it can be measured reliably. The income is measured based on the fair value of the consideration received, excluding discounts, rebates, taxes or charges over sales. The Company assesses income transactions according to the specific criteria to determine whether it is acting as agent or principal, and, at the end, concluded that it is acting as principal in all its income contracts. Also, the following specific criteria shall be addressed before the income recognition:

#### Sale of products

Income from the sale of products is recognized when the most significant risks and benefits of ownership of the products are transferred to the buyer, which generally occurs upon their delivery.

#### Rendering of services

Income from the provision of maintenance and advisory services is recognized based on the service provided.

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### Interest income

For all financial instruments evaluated at amortized cost and financial assets that earn interest, classified as available for sale, financial income or expense is accounted for at the effective interest rate that discounts exactly future estimated cash payments or receipts over estimated life of the financial instrument or over a shorter period, when applicable, from the financial asset or liability net book value. The Interest income is included in "financial income" in the statement of income.

### **2.1.6 Transactions denominated in foreign currency**

The consolidated financial statements are being presented in Real (R\$), functional currency of the Company. Each subsidiary of the Company determines its own functional currency, and those whose functional currencies are different from the Brazilian real (BRL), the financial statements are translated into BRL on the financial closing date.

Functional currencies of each entity are as follows:

<b>Subsidiaries</b>	<b>Functional currency</b>
Fras-le Argentina S.A.	Argentine Peso
Fras-le North America, Inc.	US dollar
Fras-le Andina Com. Y Repres. Ltda.	Chilean Peso
Fras-le México S de RL de CV	Mexican Peso
Fras-le Friction Material Pinghu Co Ltd	Iuan
Fras-le Europe	Euro
Fras-le Africa Automotive (Pty) Limited	Rande
Fras-le Middle East	Dhiram
Freios Controil Ltda	Real

#### *(a) Transactions and balances*

Transactions in foreign currency are initially recorded at the exchange rate of the functional currency in force on the date of transaction. Monetary assets and liabilities denominated in foreign currencies are reconverted at the foreign exchange rate of the functional currency in force on the balance sheet date. All differences are recorded in the statement of income.

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### *(b) Transactions and balances with subsidiaries*

The assets and liabilities of foreign subsidiaries are translated into Reais at the exchange rate on the balance sheet date, and the corresponding statements of income are translated at the average monthly rates for the year. Exchange rate differences resulting from such translation are recognized separately in the shareholders' equity.

## **2.1.7 Financial instruments**

### *(a) Non-derivative financial assets*

The Company initially recognizes the loans, receivables on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are initially recognized on the date of the negotiation under which the Company becomes a party to the contractual provisions of the instrument.

The Company fails to recognize a financial asset when the contractual rights to the cash flows of the asset expire, or when the Company transfers the rights to reception of the contractual cash flows on a financial asset in a transaction in which essentially all the risks and benefits of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Company is recognized as a separate asset or liability.

Financial assets and liabilities are offset and the net amount reported in the balance sheet only when there is a legally enforceable right to set off and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

The Company classifies the non-derivative financial assets in the following categories: financial assets measured at fair value through profit or loss, investments held to maturity, loans and receivables and financial assets available for sale.

### *(b) Financial assets measured at fair value through profit or loss*

A financial asset is classified as measured at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial assets are stated at fair value through profit or loss if the Company manages these investments and makes decisions on investment and redemption based on fair value according to the risk management and strategy of investment documented by the Company. The transaction costs are recognized in income (loss) as incurred.

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Financial assets recorded at fair value through profit or loss are measured at fair value and changes in the fair value of such assets, including gains with interest and dividends, are recognized in the income for the year.

*(c) Held to maturity financial assets*

Such assets are initially recognized at fair value plus any transaction costs directly assignable. After their initial recognition, the financial assets held to maturity are measured at amortized cost using the effective interest rate method.

*(d) Loans and receivables*

Loans and receivables are financial assets with fixed or determinable payments, but not quoted on any active market. Such assets are initially recognized at fair value plus any transaction costs assignable. After their initial recognition, loans and receivables are measured at amortized cost using the effective interest rate method, reduced by any impairment losses.

Loans and receivables comprise cash and cash equivalents, trade accounts receivable and other receivables.

*(e) Cash and cash equivalents*

Cash and cash equivalents include cash, bank deposits, other high-liquidity short-term investments, maturing originally after three months or less and subject to an insignificant risk of change in fair value, and used by the Company for managing the short-term obligations.

*(f) Financial assets available for sale*

Financial assets available for sale are non-derivative financial assets classified as available for sale or not classified in any of the prior categories from financial assets. These are initially recorded at their value plus any transaction costs directly attributed. After the initial recognition, they are measured at fair value, and changes, except those due to impairment losses and foreign currency differences over debt instruments available for sale, are recognized in other comprehensive income and presented in shareholders' equity. When an investment is derecognized, retained earnings and accumulated losses maintained in other comprehensive income are reclassified into income (loss).

Financial assets available for sale include equity and debt securities.

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### *(g) Non-derivative financial liabilities*

The Company initially recognizes debt securities issued and subordinated liabilities on the date that they are originated. All other financial liabilities are recognized initially on the negotiation date on which the Company and its subsidiaries becomes a party to the contractual provisions of the instrument. The Company fails to recognize a financial liability when its contractual obligations are discharged or canceled or expire.

The Company classifies non-derivative financial liabilities in the category of other financial liabilities. Such financial liabilities are initially recognized at fair value less any transaction costs directly assignable. After their initial recognition, these financial liabilities are measured at amortized cost using the effective interest rate method.

The following non-derivative financial liabilities comprise loans and financing, debt securities issued including some preferred shares, unsecured bank balances, suppliers, and other accounts payable.

Overdraft bank balances that have to be paid when required and that are part of the Company's cash management are included as a component of cash and cash equivalents for statement of cash flows purpose.

### *(h) Derivative financial instruments, including hedge accounting*

The Company and its subsidiaries hold derivative financial instruments to hedge its exposure to foreign currency and interest rate changes. Embedded derivatives are separated from the host contracts and separately recorded when certain criteria are met.

Derivatives are initially recognized at their fair value; any attributable transaction costs are recognized in profit or loss when incurred. After the initial recognition, derivatives are measured at fair value and changes are recorded in profit or loss.

### **Cash flow hedge**

When a derivative is designated as a hedge instrument to hedge cash flow variability, the effective portion of variation in the derivative's fair value is recognized in other comprehensive income and disclosed in "equity evaluation adjustments" caption in shareholders' equity. Any non-effective portion of the variations in the fair value of the derivative is recognized immediately in net income.

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Accumulated value held under valuation adjustments to equity is reclassified to income for the same period in which hedged item affects income.

If the hedge instrument no longer satisfies the hedge accounting criteria, expires or is sold, wound up, exercised or has its designation revoked, then the hedge accounting is discontinued prospectively. If there are no more expectations regarding the occurrence of the planned transaction, then the balance in other comprehensive income is reclassified to income (loss).

### **2.1.8 Impairment**

#### *(a) Non-derivative financial assets*

Financial assets not classified as financial assets at fair value through income, including investments accounted for under the equity method, are evaluated at each balance sheet date to determine if there are objective impairment evidence.

Objective evidences of financial assets' impairment include: debtor's default or delays;

- restructuring of an amount owed to the Company on terms not considered normal conditions;
- indications that the debtor or issuer will face bankruptcy;
- negative changes in payment situation of debtors or issuers;
- the disappearance of an active market for an instrument; or
- observable data indicating that expected cash flow measurement of a group of financial assets decreased.

#### *Financial assets measured at amortized cost*

The Company considers as evidence of impairment of assets measured by amortized cost both individually and on an aggregate basis. All individually significant receivables are assessed for impairment. Those non-impaired on an individual basis are collectively assessed for any impairment loss that may have occurred, though not yet identified. Assets that are not individually significant are assessed on an aggregate basis in relation to impairment by grouping the assets with similar risk characteristics.

When assessing impairment on an aggregate basis the Company makes use of historical trends of the recovery term and the amounts of losses incurred, adjusted to reflect the management's judgment if the current economic and credit conditions are such that the actual losses will probably be higher or lower than those suggested by historical trends.

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An impairment is calculated as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The losses are recognized in income and reflected in an account for allowance for losses. When the Company considers that it is not possible to reasonably expect recovery, amounts are written-off. When a subsequent event causes the amount of the impairment loss to decrease, the impairment loss is reversed through profit or loss.

### Financial assets available for sale

Impairment losses on financial assets available for sale are recognized by the reclassification of cumulative loss that has been recognized in equity evaluation adjustments in the shareholders' equity to profit or loss. The reclassified loss is the difference between the acquisition cost, net of any principal repayment and principal amortization, and the current fair value, less any impairment loss previously recognized in profit or loss. In the event the fair value of a debt security for which an impairment loss has been recognized present an increase, and that increase can be objectively related to an event occurring after the impairment was recognized, then, it is reversed and the amount of the reversal is recognized in the profit or loss. Otherwise, the reversal is recognized in other comprehensive income.

### Investees recorded under the equity method of accounting

A loss by a reduction to recoverable value referring to an investee valued under the equity method is measured by comparing the investment's recoverable value to its book value. An impairment loss is recognized in the statement of income and is reversed if there has been a favorable change in the estimates used to determine the recoverable value.

#### (a) Non-financial assets

The carrying amounts of the non-financial assets of the Company, except for inventories and deferred income and social contribution tax assets are reviewed at each reporting date for indication of impairment. If such indication exists, the asset's recoverable amount is estimated.

Impairment losses are recognized in profit or loss. Recognized losses referring to Cash Generating Units (CGUs) are initially allocated to reduce any goodwill allocated to that CGU (or CGU group) and then to reduce the book value of other assets of that CGU (or CGU group) on a pro rata basis.

An impairment loss related to goodwill is not reversed. Regarding other assets, impairment losses are reversed only with the condition that the book value of the asset does not exceed the book value that would have been calculated, net of depreciation or amortization, if the value loss had not been recognized.

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### **2.1.9 Financial investment not immediately redeemable**

The classification of investments depends on the purpose for which the investments were made and adjusted to fair value, according to the category. When applicable, costs directly attributable to a financial asset acquisition are directly added to originally recognized amount.

### **2.1.10 Trade accounts receivable**

Trade accounts receivable correspond to the amounts receivable from clients for sales of products and goods and provision of services in the normal course of the activities of the Company. If the payment term is equivalent to one year or less (or any other term that is in conformity with the Company's operation normal cycle), accounts receivable are classified as current assets. Otherwise, they are presented in non-current assets.

The trade accounts receivable are initially recognized at fair value and, subsequently, measured at amortized cost using the effective interest rate method less allowance for impairment.

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### **2.1.11 Inventories**

Inventories are measured at the lower of cost and net realizable value. The cost of inventories is based on the average cost principle and includes expenditure incurred in acquiring the inventories, production or conversion costs, as well as other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

The net realizable value is the estimated price at which inventories can be realized in the normal course of business, less the estimated completion costs and selling expenses.

### **2.1.12 Investments**

Investments in subsidiaries are determined by the equity method of accounting, as CPC18 (R2), for the purpose of the parent company's financial statements.

Other investments that do not fit into the category above are stated at cost of acquisition, less the provision for devaluation, when applicable.

### **2.1.13 Property, plant and equipment**

#### *Recognition and measurement*

Property, plant and equipment items are stated at historical acquisition or construction cost, net of accumulated depreciation and impairment losses.

The cost includes expenditures that are directly attributable to the acquisition of assets. The cost of assets constructed by the Company itself include:

- The cost of materials and direct labor;
- Any other costs attributable to bringing the assets to the location and condition required for them to operate in the manner intended by the Management;
- The costs for dismantling and restoration of the site where these assets are located; and
- Borrowing costs on qualifiable assets.

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When parts of a property, plant and equipment item have different useful lives, they are accounted for as separate items (major components) of PP&E.

Any gains and losses on disposal a property, plant and equipment item are recognized in income (loss).

### *Reclassification for investment property*

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified as an investment property. Any gain on remeasurement is recognized in profit or loss to the extent the gain reverses a previous impairment loss on the specific property, with any remaining gain recognized as other comprehensive income in shareholders' equity in equity evaluation adjustment reserve. Any loss is immediately recognized in income (loss).

### *Subsequent costs*

Subsequent expenditures are capitalized in accordance with the probability that associated future benefits may be earned by the Company. Maintenance expenses and recurring repairs are recorded in the income.

### *Depreciation*

Fixed assets items are depreciated using the straight-line method in the income for the year based on the estimated economic useful life of each component. Leased assets are depreciated over the shorter of the estimated useful life of the asset and the contractual term, unless it is certain that the Company will become the owner of the asset at the end of the lease term. Land is not depreciated.

Property, plant and equipment items are depreciated from the date they are installed and become available for use, and, in case of internal constructions, from the date the construction has been completed and the asset is available for use.

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The useful lives estimated for the current and comparative year are as follows:

	Parent company		Consolidated	
	Average useful life	% year	Average useful	% year
Buildings	49 years old	2.0	43 years	2.3
Machinery and equipment	15 years	6.7	14 years	7.1
Molds	8 years	12.5	9 years	11.1
Vehicles	10 years	10.0	8 years	12.5
Furniture and fixtures	13 years	7.7	13 years	7.7
IT equipment	4 years	25.0	6 years	16.7
Usage right substation	-	-	24 years	4.2

Residual values and the useful lives of material assets are reviewed and adjusted, if adequate, at the end of each year.

### 2.1.14 Intangible assets

#### (a) Software

Acquired software licenses are recorded based on the costs incurred to acquire the software and prepare it for use. These costs are amortized over their useful life estimated up to 5 years.

Software maintenance costs are recognized as an expense, as incurred. Development costs that are directly attributable to software product design and testing, and are identifiable and exclusive, controlled by the Company, are recognized as intangible assets when the following criteria are met:

- it is technically feasible to complete the software to make it available for use;
- Management intends to complete the software and either use it or sell it;
- the software can be sold or used.
- the software will generate probable future benefits that can be demonstrated;
- technical, financial and other proper resources are available to conclude its development and to use the software, and
- the expenditure attributable to the software in the course of its development can be reliably measured.

The directly attributable costs, which are capitalized as part of the software product, include costs on employees allocated to the software development and an adequate portion of the direct relevant expenses. The costs also include financing costs related to software acquisition.

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Other development expenditures not meeting those criteria are expensed as incurred. Development costs previously expensed are not recognized as asset in a subsequent period.

Software development costs recognized as assets are amortized through the estimated useful life of the software, not longer than 8 years.

### (b) Other intangible assets

Other intangible assets acquired by the Company with finite useful lives are carried at cost, less accumulated amortization and accumulated impairment losses.

### (c) Subsequent expenses

Subsequent expenses are capitalized only when they increase the future economic benefits embodied in the specific asset to which they relate. All other expenditures, including expenditures on internally-generated goodwill and trademarks and patents, are recognized in profit or loss as incurred.

### (d) Amortization

Amortization is calculated to amortize the cost of items of intangible assets, net of their estimated residual values, using the straight-line method based on estimated useful lives of such items. Amortization is usually recognized in income (loss).

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### **2.1.15 Adjustment to present value of assets and liabilities**

Monetary assets and liabilities are adjusted by their present value when the effect is considered material in relation to the financial statements taken as a whole. The calculation of the adjustment to present value is carried out based on interest rate that reflects the term and risk of each transaction. For forward transactions, the Company and its subsidiaries use the variation of the Interbank Certificate of Deposit (CDI) rate, as this is the reference rate used in forward transactions.

The adjustment to present value of accounts receivable is done in counterpart to gross income in profit or loss, and the difference between the present value of a transaction and the face value of the billing is considered financial income and will be appropriated based on the measurement of amortized cost and the effective rate over the transaction maturity period.

The adjustment to present value of purchases is recorded in accounts of vendors and costs, and realization thereof is done with the financial expenses account as a counterpart, according to payment terms of its vendors.

On December 31, 2014, we identified no other transactions that were considered relevant to the financial statements taken as a whole.

### **2.1.16 Income tax and social contribution**

The income and social contribution taxes of the year, both current and deferred, are calculated based on the rates of 15% plus a surcharge of 10% on taxable income in excess of R\$ 240 for income tax and 9% on taxable income for social contribution on net income, and consider the offsetting of tax loss carryforward and negative basis of social contribution, limited to 30% of the taxable income.

The income and social contribution tax expense comprises current and deferred taxes on income. Current taxes and deferred taxes are recognized in profit or loss unless they are related to the business combination, or items directly recognized in shareholders' equity or other comprehensive income.

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### *(a) Current tax*

Current taxes are the taxes payable or receivable on the taxable income or loss for the year and any adjustments to taxes payable in relation to prior years. It is measured based on rates enacted or substantively enacted at the balance sheet date. Current tax also includes any tax liability arising from the declaration of dividends.

The current tax assets and liabilities are offset only if certain criteria are met.

### *(b) Deferred tax*

Deferred taxes are recognized in relation to the temporary differences between the book values of assets and liabilities for financial statement purpose and the related amounts used for taxation purposes. Deferred taxes are not recognized for:

- temporary differences on the initial recognition of assets and liabilities in a transaction that is not a business combination, and not affecting the taxable, accounting income or loss;
- temporary differences related to investments in subsidiaries, associated companies and interest in joint ventures to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that they will not be reversed in the foreseeable future, and
- taxable temporary differences arising from the initial recognition of goodwill.

A deferred income and social contribution tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable income will be available against which the unused tax losses and credits can be utilized. Deferred income and social contribution tax assets are reviewed at each balance sheet date and reduced when their realization is no longer probable.

Deferred taxes are measured at tax rates expected to be applied to temporary differences when they are reversed, based on rates enacted or substantively decreed up to the date of balance sheet.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Company expects to recover or settle the book value of its assets and liabilities.

Deferred tax assets and liabilities are offset only if certain criteria are met.

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### **2.1.17 Pension plan and post-employment benefits**

The Company is a sponsor of a supplementary pension plan, based on defined contribution with guaranteed minimum benefit, which aims to supplement the benefits assured and provided by social security to its employees. The plan includes the following benefits: regular retirement, early retirement, retirement due to disability, pension in the event of death, proportional benefit and minimum guaranteed benefits.

The Company recognizes its obligations related to employee benefit plans and related costs, net of the plan's assets, adopting the following practices:

- (a) The cost of pension and other post-employment benefits acquired by employees is actuarially determined using the projected unit credit method and Management's best estimate of the expected performance of plan investments for funds, salary growth, retirement age of employees, and expected costs on health care. The discount rate utilized to determine the obligations of future benefit is an estimate of the current interest rate on the balance sheet date;
- (b) The assets of the pension plan are valued at market value;
- (c) The costs of past service arising from plan adjustments are amortized over the average remaining period of service of active employees in the adjustment date;
- (d) Actuarial gains and losses are recognized immediately in other comprehensive income for the financial year;
- (e) Curtailments in the plan result from significant changes in the expected time of service of active employees. A net loss with curtailment is recognized when the event is probable and can be estimated, while a net gain with curtailment is deferred until it is realized.

In calculating pension and post-employment benefits, several statistical and other factors are used, in an attempt to anticipate future events in calculating the expense and obligations relating to the plans. These factors include assumptions of discount rate, expected return on the plan's assets, future increases in the cost of healthcare, and rate of future increases of remuneration.

Additionally, actuarial consultants also use subjective factors, such as severance rates, employee turnover rates, and mortality rates to estimate these factors. The actuarial assumptions used by the Company may be materially different from the real results, due to changes in the economic or market conditions, as also regulatory events, Court decisions, higher or lower dropout rates or shorter or longer life spans of the Participants.

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### **2.1.18 Other employee benefits**

Other benefits granted to employees and managers of the Company include, in addition to a fixed compensation (salary and contributions to social security - Brazilian Social Security Agency - INSS, paid vacation, 13th monthly salary), variable compensation such as profit sharing and private pension plan - defined contribution, (Note 11). These benefits are recorded in income for the year when the Company has an obligation on the accrual basis, as they are incurred.

### **2.1.19 Earnings per share**

The Company makes calculations of earnings per thousand shares, basic and diluted - using the weighted average number of total outstanding common and preferred shares during the financial year corresponding to P/L, in accordance with CPC 41 (R1) (IAS 33).

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### **2.1.20 Treasury shares**

When shares recognized as shareholder equity are repurchased, the value of the consideration paid, which includes any directly attributable costs, net of any tax effects, is recognized as a deduction from shareholder equity. The repurchased shares are classified as treasury stock and presented as a deduction from shareholders' equity. When treasury shares are sold or reissued subsequently, the amount received is recognized as an increase in shareholder equity, and the gain or loss resulting from the transaction is reported as a capital reserve.

### **2.1.21 Government subsidies**

Government subsidies are recognized whenever there is reasonable certainty that the benefit will be received and all corresponding conditions will be met. When the benefit is related to an expense item it is recognized as income (loss) for the period the benefit was granted, on a systematic basis in relation to the costs offset by such benefit. When the benefit is related to an asset, it is recognized as deferred income and recorded in the statement of income at equal amounts throughout the estimated useful life of the corresponding asset.

### **2.1.22 Statement of added value**

The Company prepared individual and consolidated statements of added value in accordance with the rules of technical pronouncement CPC 09 - Statement of Added Value, which are presented as an integral part of the financial statements under BRGAAP applicable to publicly-held companies, whereas under IFRS they represent additional financial information.

### **2.1.23 Presentation of segment information**

The operating segment information is shown consistently with the internal report supplied to the main operating decision maker. The main operating decision maker, in charge of allocating funds and evaluating performance of operating segments is the Company's Board of Directors, also in charge of the Company's strategic decision making.

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### **3. Significant judgments, estimates and assumptions**

In the preparation of these individual and consolidated financial statements, management used judgments, estimates and assumptions that affect the Company's application of accounting principles and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and assumptions are reviewed on a continuous basis. Reviews of estimates are recognized on a prospective basis.

#### *(i) Judgments*

Information about judgment referring to the adoption of accounting policies which impact significantly the amounts recognized in the individual and consolidated financial statements are included in the following note:

- Note 15 - Contingent liabilities

#### *(ii) Uncertainties on assumptions and estimates*

Information on uncertainties as to assumptions and estimates that pose a high risk of resulting in a material adjustment within the year to end at December 31, 2015 are included in the following notes:

- Note 11 - Pension plans
- Note 26 - Objectives and policies for financial risk management

The main assumptions regarding sources of uncertainties in estimates for the future and other significant uncertainties related to the estimates in the balance sheet date, involving the risk of requiring significant adjustments in the book value of assets and liabilities in the next year are highlighted as follows:

#### *Taxes*

There are uncertainties in relation to the interpretation of complex tax regulations and the amount and timing of future taxable income. Considering the many issues involved in international business relationships, as well as the long-term nature and the complexity of existing contractual instruments, differences between actual income and the adopted assumptions, or future changes in those assumptions, may lead to the necessity of future adjustments in recorded tax expenses and income. The Company recognizes provisions based on reliable estimates of possible consequences from any inspections by tax authorities of jurisdictions in which they operate. The amount of those provisions is based on various factors, such as experience of prior inspections and deferring deprecations of tax regulations by the Company and by the responsible tax authority. Those interpretation differences may arise in a great variety of matters, depending on the conditions prevailing in the company's domicile.

The deferred tax asset is recognized for all tax loss carryforwards not utilized to the extent that it is probable that there will be future taxable income against which they can be offset. Substantial judgment from Management is required to determine the

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amount of the deferred income tax and social contribution asset that can be recognized, based on the probable term and amount of future taxable income, with tax planning strategies. For further details on deferred taxes, see note 20.

### *Retirement benefits*

The current value of obligations of pension plans depends on a number of factors that are determined using actuarial valuation methods. The actuarial valuation involves the use of assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates, and future increases in retirement benefits and pensions. The obligation of the defined benefit is highly sensitive to changes in these assumptions. The mortality rate is based on mortality tables available in the Brazil. Future increases in wages and retirement/pension benefits are based on expected future inflation rates for Brazil.

For more details on the assumptions used, see Note 11.

### *Fair value of financial instruments*

When the fair value of the financial assets and liabilities presented in the balance sheet cannot be obtained from active markets, it is determined by using valuation techniques, including the discounted cash flow method. The data for these methods are based on those adopted by the market, when possible. However, when such data are not available, a certain level of judgment is required to establish the fair value. Judgment includes considerations on the data utilized, such as liquidity risk, credit risk and volatility. Changes in the assumptions related to these factors can affect the fair value presented for the financial instruments.

### *Provisions for tax, civil and labor risks*

The Company recognizes provision for tax, civil and labor claims. Determination of the likelihood of loss includes determination of evidences available, hierarchy of laws, jurisprudence available, more recent court decisions and relevance thereof in legal system, as well as evaluation of external attorneys. Provisions are reviewed and adjusted to take into account changes in circumstances, such as statute of limitations applicable, tax inspection conclusions or additional exposures identified based on new matters or court decisions.

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### **4. Standards, amendments and interpretations of standards**

The standards and interpretations issued by the IASB, but not yet adopted by the date of issuance of the Company's financial statements, are presented below. The Company intends to adopt these standards, where applicable, when they enter into force, provided they are implemented in Brazil by the CPC and approved by CVM and the CFC.

**Sale or Contribution of Assets between an Investor and its Associate or Joint Venture** - In September 2014, the IASB issued minor changes in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011). The changes refer to a recognized inconsistency between the requirements of IFRS 10 and IAS 28 (2011), referring to the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the changes is that a total gain or loss is recognized when the transaction involves a business (whether it is allocated in a subsidiary or not). A partial gain or loss is recognized when the transaction involves assets that do not constitute a business, even if such assets are allocated in a subsidiary. The adoption will be required starting January 1, 2016, and Company is analyzing the possible impacts related to this update on the financial statements.

**Equity Method in Separate Financial Statements** - In August 2014, the IASB issued an update to IAS 27, which allows an entity to use the equity method of accounting for investments in subsidiaries, joint ventures and associates in its separate financial statements. The IASB clarifies that the changes will help some jurisdictions to register their individual financial statements in IFRS, reducing compliance costs without reducing the information available to investors. The adoption will be required for annual periods beginning on or after January 1, 2016, with retroactive application. The company already uses the equity method in its individual financial statements to record investments in subsidiaries, joint ventures and associates.

**IFRS 9 Financial instruments** - In July 2014, the IASB issued IFRS 9 - Financial instruments, which deals with the recognition and measurement of financial assets and liabilities, as well as contracts for purchase and sale of non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement. The adoption will be required starting January 1, 2018, and Company is analyzing potential impacts related to this pronouncement in financial statements.

**Accounting for Acquisitions of Interests in Joint Operations** - In May 2014, the IASB issued an update to statement IFRS 11 - Joint Arrangements, which deals with changes on how to record the acquisition of an equity interest in a joint

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operation that constitutes a business. The adoption will be required starting January 1, 2016, and Company is analyzing potential impacts related to this update on its financial statements.

**Clarification of Acceptable Methods of Depreciation and Amortization** - In May 2014, the IASB issued updates to IAS 16 - Property, Plant and Equipment and IAS 38 - Intangible Assets, establishing the expected pattern of consumption of future economic benefits of an asset as acceptable methods of depreciation and amortization of assets. The IASB clarifies that the use of methods based on income to calculate the depreciation of an asset and also to measure the consumption of economic benefits inherent in an intangible asset, are not appropriate. The adoption will be required starting January 1, 2016, and Company is analyzing potential impacts related to this update on its financial statements.

**IFRS 15 Income from Contracts with Clients** - In May 2014, the IASB issued the statement IFRS 15 - Income from Contracts with Clients, which deals with the recognition of income from client contracts (except for contracts that are within the scope of the rules on lease agreements, insurance contracts and financial instruments), and replaces the current statements IAS 18 - Income, and IAS 11 - Construction contracts and interpretations related to income recognition. The principle of this basis for revenue recognition is to describe the transfer, to clients, of goods or services at values that reflect the payment to which one is entitled in exchange for such goods or services. The adoption will be required starting January 1, 2017, and Company is analyzing potential impacts related to this pronouncement in financial statements.

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### 5. Cash and cash equivalents

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Cash and banks	554	387	21,021	15,982
Cash in transit	14,897	22,833	15,266	24,104
Interest earning bank deposits	139,768	124,817	139,950	125,953
	<b>155,219</b>	<b>148,037</b>	<b>176,237</b>	<b>166,039</b>

Interest earning bank deposits are highly liquid and short term and promptly convertible into a known sum of cash and subject to an insignificant risk of change of value.

Interest earning bank deposits are substantially referred to Bank Deposit Certificates (CDB) and fixed-income funds, remunerated at rates ranging between 90% and 105% as of December 31, 2014 (70% to 106% on December 31, 2013) of the Interbank Certificate of Deposit (CDI) or insignificant loss of value incurred on early redemption.

### 6. Marketable securities

Refer to investments in bank certificates of deposit (CDs) and in foreign currency (USD) with top-tier banks as shown below:

Application	Remuneration	Parent company		Consolidated	
		BRGAAP		IFRS	
		2014	2013	2014	2013
CDB	101.5% to 105% of CDI	77,817	28,570	77,817	28,570
CDB	Up to 100% of CDI	-	405	-	405
USD	TJLP + 2.5% + Spread	-	41,323	-	41,323
		<b>77,817</b>	<b>70,298</b>	<b>77,817</b>	<b>70,298</b>

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### 7. Trade accounts receivable

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Current:				
Domestic	<b>7,713</b>	34,415	<b>11,226</b>	43,592
Third parties	<b>4,995</b>	12,659	<b>8,649</b>	21,836
Related party	<b>549</b>	632	<b>119</b>	632
Vendor	<b>2,169</b>	21,124	<b>2,458</b>	21,124
Abroad	<b>94,767</b>	60,890	<b>68,144</b>	59,028
Third parties	<b>29,771</b>	31,179	<b>68,144</b>	59,028
Related party	<b>64,996</b>	29,711	-	-
	<b>102,480</b>	95,305	<b>79,370</b>	102,620
Less:				
Adjustment to present value	<b>(697)</b>	(482)	<b>(721)</b>	(521)
Allowance for doubtful accounts	<b>(2,065)</b>	(3,788)	<b>(2,106)</b>	(3,805)
	<b>99,718</b>	91,035	<b>76,543</b>	98,294

On December 31, 2014 and December 31, 2013, the average maturities of receipts for the domestic market are 6 and 24 days, respectively, and for the export market, 100 and 106 days, respectively.

Changes in the allowance for doubtful accounts are as follow:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Balance at the beginning of the year	<b>(3,788)</b>	(5,155)	<b>(3,805)</b>	(5,163)
Additions	<b>(424)</b>	(6,386)	<b>(575)</b>	(6,406)
Write-offs/realizations	<b>2,147</b>	7,753	<b>2,274</b>	7,764
Balance at the end of the year	<b>(2,065)</b>	(3,788)	<b>(2,106)</b>	(3,805)

On December 31, 2014 and December 31, 2013, the analysis of the balances of trade accounts receivable is as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Falling due	<b>92,565</b>	61,115	<b>46,367</b>	65,690
From 1 to 30 days	<b>5,713</b>	12,634	<b>26,910</b>	13,273
From 31 to 60 days	<b>2,029</b>	7,008	<b>2,886</b>	8,808
From 61 to 90 days	<b>818</b>	2,231	<b>959</b>	2,594
From 91 to 180 days	<b>235</b>	7,688	<b>383</b>	7,481
Over 181 days	<b>1,120</b>	4,629	<b>1,865</b>	4,774
Total	<b>102,480</b>	95,305	<b>79,370</b>	102,620

The Company does not require guarantees on credit sales.

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### 8. Inventories

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Finished goods	36,917	34,869	90,769	73,167
Work in process	7,706	8,214	14,808	13,301
Raw materials	23,913	27,377	40,745	41,512
Auxiliary and maintenance materials	1,554	1,476	8,160	6,741
Advances to suppliers	1,946	3,886	3,192	5,868
Imports in transit	5,762	5,105	5,762	5,105
Provision for inventory losses	(4,758)	(3,862)	(6,519)	(4,159)
	<b>73,040</b>	<b>77,065</b>	<b>156,917</b>	<b>141,535</b>

Changes in the provision for losses in inventories are as follow:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Balance at the beginning of the year	(3,862)	(1,952)	(4,159)	(2,539)
Additions	(2,884)	(2,648)	(4,880)	(2,798)
Write-offs/ realizations	1,988	738	2,520	1,178
Balance at the end of the year	<b>(4,758)</b>	<b>(3,862)</b>	<b>(6,519)</b>	<b>(4,159)</b>

### 9. Recoverable taxes and contributions

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
ICMS (a)	5,350	5,588	5,615	6,135
IPI (b)	27	-	27	-
Income and social contribution taxes (c)	6,586	4,275	6,643	4,284
COFINS (d)	4,105	3,786	4,108	3,789
PIS (d)	873	821	874	822
Value Added Tax - VAT (e)	-	-	8,141	12,234
Reintegration (f)	5,375	6,053	5,599	6,264
Other	(414)	686	(359)	763
<b>Total</b>	<b>21,902</b>	<b>21,209</b>	<b>30,648</b>	<b>34,291</b>
(-) Current	14,103	12,974	17,896	18,922
Non-current	7,799	8,235	12,752	15,369

#### a) Value-added tax on sales and services (ICMS):

The balance is composed of credits calculated the commercial operations and acquisition of property goods comprising PP&E, generated at the Company's production and commercial units.

#### b) Excise Tax - IPI:

The balance is substantially composed of amounts originating from commercial operations, and may be offset against taxes of the same nature.

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**c) Income tax and social contribution:**

Refers to withholding income tax on financial investments and income tax and social contribution prepayments through an offset against federal taxes and contributions due.

**d) PIS and COFINS:**

Balance is comprised of credit amounts deriving from PIS and COFINS non-cumulative collection, ascertained mainly in operations acquisition of goods comprising fixed assets, which are offset in successive monthly installments, as determined by current legislation.

**e) Value Added Tax (VAT):**

The balance is composed of tax credits on recoverable added value of the subsidiary Fras-le Argentina. The foregoing credits do not expire, and the Company expects to recover them within the next 18 months.

**f) Reintegration:**

The Reintegration balance refers to a tax regime whereby the Company takes credit of federal taxes in the cases of exports of manufactured goods existing in its production chain. These credits are offset upon payment of any other federal tax.

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### 10. Related parties

#### Balances and transactions with related parties

The main balances of assets and liabilities on December 31, 2014 and 2013, as well as the transactions that influenced net income for the year, relating to operations with related parties, result from transactions with the Company with its parent company and subsidiaries and its related parties which were not carried out under normal market conditions for the respective types of operation and specific conditions considering the transaction volumes and payment terms.

	Assets			Liabilities		
	Accounts receivable from sales	Dividends receivable	Loans receivable (short-term + long-term)	Accounts payable	Commissions payable	Loans payable
<b>Randon S.A. Implementos e Participações (b)</b>						
Balance at December 31, 2014	149	-	-	152	-	-
Balance at December 31, 2013	409	-	-	-	-	-
<b>Jost Brasil Sistemas Automotivos Ltda. (d)</b>						
Balance at December 31, 2013	2	-	-	-	-	-
<b>Master Sistemas Automotivos Ltda (d)</b>						
Balance at December 31, 2014	122	-	-	180	-	-
Balance at December 31, 2013	131	-	-	378	-	-
<b>Castertech Fundação e Tecnologia Ltda (d)</b>						
Balance at December 31, 2014	278	-	-	-	-	-
Balance at December 31, 2013	90	-	-	-	-	-
<b>Freios Controlil Ltda. (d)</b>						
Balance at December 31, 2014	-	-	1,002	-	-	-
Balance at December 31, 2013	-	-	4	-	-	-
<b>Fras-le Argentina S.A. (c)</b>						
Balance at December 31, 2014	6,921	947	-	-	-	-
Balance at December 31, 2013	8,590	1,141	-	-	-	-
<b>Fras-le North America, Inc (c)</b>						
Balance at December 31, 2014	56,715	-	-	-	2,038	-
Balance at December 31, 2013	18,768	-	-	-	1,903	-
<b>Fras-le Friction Material Pinghu co Ltd (c)</b>						
Balance at December 31, 2014	97	-	-	-	-	-
Balance at December 31, 2013	117	-	-	-	2	-
<b>Fras-le Europe (c)</b>						
Balance at December 31, 2014	1,263	-	-	-	-	-
Balance at December 31, 2013	2,236	-	-	-	67	-
<b>Fras-le Mexico (c)</b>						
Balance at December 31, 2013	-	-	-	-	38	-
<b>Fras-le Middle East (c)</b>						
Balance at December 31, 2014	39	-	-	-	11	-
Balance at December 31, 2013	-	-	-	11	-	-
<b>Fras-le África Aut (Pty) Limited</b>						
Balance at December 31, 2014	-	-	-	-	32	-
<b>Other related parties (a)</b>						
Balance at December 31, 2014	-	-	-	-	-	252
Balance at December 31, 2013	-	-	-	-	-	957
<b>Balance at December 31, 2014</b>	<b>65,584</b>	<b>947</b>	<b>1,002</b>	<b>332</b>	<b>2,081</b>	<b>252</b>
Balance at December 31, 2013	30,343	1,141	4	389	2,010	957

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	Transactions			Average period	
	Sale of products and services	Purchase of products and services	Commission expenses	Receipts	Payment
<b>Jost Brasil Sistemas Automotivos Ltda. (d)</b>					
Balance at December 31, 2014	-	-	468	14	-
Balance at December 31, 2013	205	-	-	13	-
<b>Randon S.A. Implementos e Participações (b)</b>					
Balance at December 31, 2014	20,373	5,427	350	35	28
Balance at December 31, 2013	11,843	5,150	223	7	7
<b>Master Sistemas Automotivos Ltda (d)</b>					
Balance at December 31, 2014	28,694	-	267	7	72
Balance at December 31, 2013	28,488	-	959	8	84
<b>Castertech Fundação e Tecnologia Ltda (d)</b>					
Balance at December 31, 2014	1,512	-	-	66	-
Balance at December 31, 2013	1,593	-	-	5	-
<b>Freios Controil Ltda.</b>					
Balance at December 31, 2014	31	-	-	49	-
<b>Fras-le Argentina S.A. (c)</b>					
Balance at December 31, 2014	25,945	-	-	94	-
Balance at December 31, 2013	27,070	-	-	63	-
<b>Fras-le North America, Inc (c)</b>					
Balance at December 31, 2014	20,735	-	3,756	353	2
Balance at December 31, 2013	16,615	-	2,101	58	-
<b>Fras-le Mexico S de RL de CV (c)</b>					
Balance at December 31, 2014	-	-	569	-	-
Balance at December 31, 2013	-	-	-	-	-
<b>Fras-le Friction Material Pinghu co Ltd (c)</b>					
Balance at December 31, 2014	152	-	-	160	-
Balance at December 31, 2013	529	-	-	219	-
<b>Fras-le Europe (c)</b>					
Balance at December 31, 2014	2,391	-	725	204	2
Balance at December 31, 2013	2,576	-	163	324	-
<b>Fras-le Africa Aut (Pty) Limited (c)</b>					
Balance at December 31, 2014	-	-	509	-	2
Balance at December 31, 2013	-	-	-	-	-
<b>Fras-le Andina (c)</b>					
Balance at December 31, 2014	-	-	194	-	2
Balance at December 31, 2013	-	-	-	-	-
<b>Fras-le Middle East (c)</b>					
Balance at December 31, 2014	-	-	681	-	2
Balance at December 31, 2013	-	-	41	-	-
<b>Balance at December 31, 2014</b>	<b>99,833</b>	<b>5,427</b>	<b>7,519</b>		
<b>Balance at December 31, 2013</b>	<b>88,919</b>	<b>5,150</b>	<b>3,487</b>		

- (a) Loan balances payable to officers, Board of Directors' members and other related parties.  
 (b) The Company's direct parent company. The Company's final parent company is Dramd Participações e Administração Ltda.  
 (c) Foreign subsidiaries.  
 (d) Associates in Brazil.

Sales transactions with related parties refer to sales of goods to supply the markets in which they are based, and sales of raw materials and supplies used in production. Purchase transactions carried out with related parties refer to the supply of materials used in the Company's production process.

The checking account balances, relating to loan agreements between the Company, subsidiaries and other related parties, have indeterminate maturity and are updated on a prorated basis by the "DI-Extra" rate, published by ANDIMA, with no interest.

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Outstanding balances at the closing of the financial year are unsecured, are not subject to interest, and are settled in cash. There were no guarantees provided or received regarding any accounts receivable or payable involving related parties.

### Compensation of key management personnel of the Company and its subsidiaries

Management defined the Board of Directors, statutory Executive Board, and the Supervisory Board as Management's key personnel. The amounts related to the compensation of the key management personnel are represented below:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Short-term benefits (salaries, wages, and expenses with profit sharing health care plan)	5,545	3,120	5,807	3,120
Post-employment benefits - contributions to Randonprev	202	213	202	213
Total	5,747	3,333	6,009	3,333

The Company did not pay key management personnel remuneration in other categories of i) long-term benefits, ii) severance benefits, and iii) share-based compensation.

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### 11. Pension plans and post-employment benefits for employees

The Company is the sponsor of RANDONPREV - Pension Plan, which aims to supplement the benefits assured and provided by social security to its employees. The supplementary benefit plan is based on defined retirement contribution for its employees, with financial regime of capitalization.

The plan is evaluated actuarially at the end of each financial year, by an independent actuary, to check whether the contribution rates are sufficient for the formation of reserves required for current and future commitments. Contributions made during the year amounted to R\$938 (R\$904 in 2013).

The fair value of the plan's assets was determined based on market parameters at the end of the year on December 31, 2014 or, when applicable, by the projection of the future benefits derived from the utilization of the asset, discounted at the present value. The actuarial liability at the end of the fiscal year was determined based on the calculations of the independent actuary using the projected unit credit method.

The Company offers a defined benefit plan that substantially covers all employees, and contributions are made in funds separate from the Company's own funds.

The following tables summarize the components of the net benefit expense recognized on the income statement, as well as of the status and of the amounts recognized on the balance sheet:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Net expense with benefit (recognized in sales cost)	183	250	183	250
Cost of <i>current</i> service	297	257	297	257
Income from interest on plan's assets	(415)	(286)	(415)	(286)
Interest on non-recoverable surplus	80	-	80	-
Cost of defined benefit in income	145	221	145	221
Real earnings from plan's assets	720	(23)	720	(23)

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### Benefit asset (liability)

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Obligation with defined benefits	<b>(2,641)</b>	(2,484)	<b>(2,641)</b>	(2,484)
Fair value of the plan assets	<b>4,152</b>	3,330	<b>4,152</b>	3,330
Owed adjustment	<b>(1,482)</b>	(645)	<b>(1,482)</b>	(645)
Benefit asset	<b>29</b>	201	<b>29</b>	201

Changes in present value of obligation with defined benefit are as follows:

	Parent	Consolidated
	BRGAAP	IFRS
Obligation with defined benefit as of January 1, 2013	(3,080)	(3,080)
Interest cost	(257)	(257)
Cost of current service	(250)	(250)
Benefits paid	166	166
Actuarial gains on obligations	937	937
Defined benefit obligation as of December 31, 2013	(2,484)	(2,484)
Interest cost	<b>(297)</b>	(297)
Cost of current service	<b>(183)</b>	(183)
Benefits paid	<b>99</b>	99
Actuarial losses on obligations	<b>223</b>	223
Defined benefit obligation as of December 31, 2014	<b>(2,642)</b>	(2,642)

Changes in fair value of plan's assets are as follows:

	Parent company	Consolidated
	BRGAAP	IFRS
Fair value of plan's assets on January 1, 2013	3,328	3,328
Return over investment	(23)	(23)
Contribution of the employee	191	191
Benefits paid	(166)	(166)
Fair value of plan assets on December 31, 2013	3,330	3,330
Return over investment	<b>720</b>	<b>720</b>
Contribution of the employee	<b>202</b>	<b>202</b>
Benefits paid	<b>(99)</b>	<b>(99)</b>
Fair value of plan assets on December 31, 2014	<b>4,153</b>	<b>4,153</b>

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The Company expects to contribute R\$388 to its defined benefit pension plans in 2015. Main categories of plan's assets with a percentage of fair value of total plan's assets are as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Shares	<b>1,068</b>	984	<b>1,068</b>	984
Notes	<b>3,085</b>	2,346	<b>3,085</b>	2,346
	<b>4,153</b>	3,330	<b>4,153</b>	3,330

Total expected rate of assets' earnings is calculated based on market expectations existing on that date, applicable to the year during which obligations must be settled. These expectations are reflected in main assumptions below.

	2014	2013
Discount rate	<b>11.85</b>	12.42
Rate of salary growth	<b>7.83</b>	8.56
Benefit growth rate	<b>5.20</b>	5.40
Life expectancy (in years) in private pension plans for		
Men	<b>24.59</b>	24.59
Women	<b>27.42</b>	27.42

## Fras-le S.A.

### Notes to the financial statements

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Estimated defined benefit estimates for next year are as follow:

	Parent company	Consolidated
	BRGAAP	IFRS
Contributions expected next year		
Companies	208	208
Participants	465	465
	<b>673</b>	<b>673</b>
Maturity profile of defined benefit obligation		
Expected benefit payments for year ending December 31, 2015	200	200
Expected benefit payments for years ending from December 31, 2015 to December 31, 2023	2,163	2,163
	<b>2,363</b>	<b>2,363</b>
Analysis of defined benefit obligation per member category		
Active participants	2,509	2,509
BPDs	39	39
Retirees	93	93
	<b>2,641</b>	<b>2,641</b>
Equity Information		
Total percentage for allocation at December 31, 2014	24%	24%
Variable income	75%	75%
Fixed income	1%	1%
Other	0%	0%
	<b>100%</b>	<b>100%</b>
Income (loss) for the year		
Cost of current service	199	199
Net interest on net liabilities /(assets)	(16)	(16)
	<b>183</b>	<b>183</b>

## Fras-le S.A.

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### 12. Investments

#### Breakdown of balances

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Interest in subsidiaries	109,522	105,162	-	-
Other investments	80	80	796	891
Unearned income from inventories	(7,061)	(6,732)	-	-
	<b>102,541</b>	<b>98,510</b>	<b>796</b>	<b>891</b>

#### Changes in balances

The changes in investments can be presented as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Balances at the beginning of the year	98,510	82,905	891	80
Additions	-	-	-	811
Foreign exchange rate of investees	2,788	2,862	(95)	-
Equity in net income of subsidiaries	1,572	642	-	-
Unearned income from inventories	(329)	(2,067)	-	-
Capital increase in subsidiaries	-	14,168	-	-
Balances at the end of the year	<b>102,541</b>	<b>98,510</b>	<b>796</b>	<b>891</b>

## Fras-le S.A.

Notes to the financial statements

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### Changes in subsidiaries' investments (Parent company):

	Fras-le									Total
	North	Fras-le	Fras-le	Fras-le	Fras-le	Fras-le	Fras-le	Fras-le	Fras-le	
	America	Argentina	Andina	Mexico	Friction	Europe	Africa	Controil	Middle	
Balances at December 31, 2013	7,292	14,067	115	300	27,729	3,782	208	51,388	281	<b>105,162</b>
- Equity in net income of subsidiaries and associated companies	(3,898)	1,710	(2)	(61)	3,403	779	104	(534)	71	<b>1,572</b>
- Accumulated translation adjustments	905	(1,622)	2	1	3,423	34	20	-	25	<b>2,788</b>
<b>Balances at December 31, 2014</b>	<b>4,299</b>	<b>14,155</b>	<b>115</b>	<b>240</b>	<b>34,555</b>	<b>4,595</b>	<b>332</b>	<b>50,854</b>	<b>377</b>	<b>109,522</b>

### Information from investees

	Fras-le									Total	
	North America	Argentina	Andina	Mexico	Friction	Europe	Africa	Controil	Middle	2014	2013
Capital	21,793	6,622	24	2	25,120	2,133	55	55,000	64		
Number of shares (in thousands shares)											
- Common	1	13,252	-	-	-	-	-	-	-		
- Quotas	-	-	1	1	1	1	54,998	1	-		
Participation in capital, in end of the year - %	100.00	94.00	99.00	99.66	100.00	100.00	100.00	99.99	100.00		
Assets	121,261	51,336	136	272	41,836	7,551	339	68,616	425		
Liabilities	116,961	36,277	20	31	7,281	2,956	7	17,761	48		
Adjusted shareholders' equity	4,300	15,059	116	241	34,555	4,595	332	50,855	377		
Net income (loss) for the period	(4,115)	1,818	(2)	(61)	3,403	774	104	(575)	59		
Accumulated translation adjustments	905	(1,622)	2	1	3,423	34	20	-	25	<b>2,788</b>	2,862
Equity in income of subsidiaries and associated companies	(3,898)	1,710	(2)	(61)	3,403	779	104	(534)	71	<b>1,572</b>	642
Investment amount	<b>4,299</b>	<b>14,155</b>	<b>115</b>	<b>240</b>	<b>34,555</b>	<b>4,595</b>	<b>332</b>	<b>50,854</b>	<b>377</b>	<b>109,522</b>	105,162

## Fras-le S.A.

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### 13. Property, plant and equipment

Parent company:

	Land and buildings	Machinery, equipment and molds	Furniture and fixtures	IT equipment	Vehicles	Constructions in progress	Advances to Suppliers and import in progress	Total
<b>Cost of the gross fixed assets</b>								
Balance at December 31, 2013	139,345	372,301	10,011	7,283	1,671	22,719	112	553,442
Acquisitions	1,250	16,435	36	403	267	8,893	174	27,458
Write-offs	(54)	(1,557)	(15)	(28)	(403)	-	-	(2,057)
Transfers	1,238	6,765	4	-	-	(8,224)	-	(217)
<b>Balance at December 31, 2014</b>	<b>141,779</b>	<b>393,944</b>	<b>10,036</b>	<b>7,658</b>	<b>1,535</b>	<b>23,388</b>	<b>286</b>	<b>578,626</b>
<b>Depreciation and loss of value recoverable</b>								
Balance at December 31, 2013	(33,769)	(221,214)	(7,008)	(6,447)	(1,173)	-	-	(269,611)
Depreciation	(3,700)	(19,091)	(435)	(320)	(75)	-	-	(23,621)
Write-offs	54	1,429	15	28	273	-	-	1,799
<b>Balance at December 31, 2014</b>	<b>(37,415)</b>	<b>(238,876)</b>	<b>(7,428)</b>	<b>(6,739)</b>	<b>(975)</b>	<b>-</b>	<b>-</b>	<b>(291,433)</b>
<b>Net residual value</b>								
Balance at December 31, 2013	105,576	151,087	3,003	836	498	22,719	112	283,831
<b>Balance at December 31, 2014</b>	<b>104,364</b>	<b>155,068</b>	<b>2,608</b>	<b>919</b>	<b>560</b>	<b>23,388</b>	<b>286</b>	<b>287,193</b>

## Fras-le S.A.

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December 31, 2014 and 2013

(In thousands of reais, unless otherwise indicated)

Consolidated:

Cost of the gross fixed assets	Land and buildings	Machinery and equipment and molds	Furniture and fixtures	IT equipment	Vehicles	Constructions in progress	Advances to Suppliers and import in progress	Total
Balance at December 31, 2013	145,794	533,486	11,387	9,266	2,239	25,621	113	727,906
Acquisitions	1,499	18,043	248	280	298	9,826	174	30,368
Write-offs	(54)	(2,017)	(22)	(31)	(666)	(82)	-	(2,872)
Transfers	1,238	8,577	4	-	-	(10,036)	-	(217)
Foreign exchange rate	636	6,714	29	108	(2)	31	-	7,516
<b>Balance at December 31, 2014</b>	<b>149,113</b>	<b>564,803</b>	<b>11,646</b>	<b>9,623</b>	<b>1,869</b>	<b>25,360</b>	<b>287</b>	<b>762,701</b>
<b>Depreciation and loss of value Recoverable</b>								
Balance at December 31, 2013	(35,138)	(299,432)	(8,086)	(7,709)	(1,582)	-	-	(351,947)
Acquisitions	(4,351)	(29,136)	(554)	(535)	(119)	-	-	(34,695)
Write-offs	54	1,722	20	31	473	-	-	2,300
Foreign exchange rate	(93)	(1,279)	6	(54)	-	-	-	(1,420)
<b>Balance at December 31, 2014</b>	<b>(39,528)</b>	<b>(328,125)</b>	<b>(8,614)</b>	<b>(8,267)</b>	<b>(1,228)</b>	<b>-</b>	<b>-</b>	<b>(385,762)</b>
<b>Net residual value</b>								
Balance at December 31, 2013	110,656	234,054	3,301	1,557	657	25,621	113	375,959
<b>Balance at December 31, 2014</b>	<b>109,585</b>	<b>236,678</b>	<b>3,032</b>	<b>1,356</b>	<b>641</b>	<b>25,360</b>	<b>287</b>	<b>376,939</b>

Taking into consideration relevance of property, plant and equipment in relation to financial statements, the Company and its subsidiaries reviewed these assets' economic useful lives and concluded that there are no relevant adjustments or changes to be recognized as of December 31, 2014.

## Fras-le S.A.

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### Constructions in progress

Property, plant and equipment in progress are substantially represented by expansion and optimization projects for industrial units, as listed below, and these projects are expected to be completed during 2015.

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Manufacturing of tools	<b>2,314</b>	1,583	<b>3,626</b>	1,583
Manufacturing and installation of machinery and equipment	<b>20,469</b>	20,245	<b>20,585</b>	23,148
Construction and leasehold improvements	<b>605</b>	891	<b>1,149</b>	891
	<b>23,388</b>	22,719	<b>25,360</b>	25,622

### Capitalized loan costs

Capitalized loan costs for the year ended December 31, 2014 was R\$1,453 (R\$1,295 as of December 31, 2013). Rate used to determine the amount of loan costs subject to capitalization was of 0.17% (0.36% p.m. as of December 31, 2013) representing the effective rate of specific loans.

During the year ended December 31, 2014, the Company did not verify the existence of indicators that certain fixed assets of this item may be above their recoverable value.

## Fras-le S.A.

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### 14. Intangible assets

Cost	Software and licenses	
	Parent company	Consolidated
	BRGAAP	IFRS
Balance at December 31, 2013	27,953	31,917
Acquisitions	1,410	2,007
Foreign exchange rate	217	217
Transfers	-	98
<b>Balance at December 31, 2014</b>	<b>29,580</b>	<b>34,239</b>
<b>Amortization and impairment</b>		
Balance at December 31, 2013	(11,132)	(14,424)
Amortization	(3,019)	(3,309)
Foreign exchange rate	-	(49)
<b>Balance at December 31, 2014</b>	<b>(14,151)</b>	<b>(17,782)</b>
<b>Net residual value</b>		
Balance at December 31, 2013	16,821	17,493
<b>Balance at December 31, 2014</b>	<b>15,429</b>	<b>16,457</b>

Intangible assets refer to rights on software and licenses acquired from third parties, amortized over useful life estimated as eight years.

## Fras-le S.A.

Notes to the financial statements

December 31, 2014 and 2013

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### 15. Provision for litigation

The Company is a party to lawsuits and administrative proceedings in several courts and government bodies as a result of its normal course of operations; these involve tax, labor, social security and civil issues. A provision was recorded in non-current liabilities for estimated loss, based on its legal advisors' opinion for cases in which loss is considered probable.

#### Contingent liabilities

Restated contingent risk (loss) estimated value as of December 2014 and 2013, according to its legal advisors' opinion, is as follows:

Parent company:

Contingent liabilities	2014			2013			Judicial deposit	
	Probable	Possible	Remote	Probable	Possible	Remote	2014	2013
a) civil	-	193	-	188	182	-	-	-
b) tax	-	18,476	107,890	-	24,031	101,389	5,146	12,370
c) labor	2,697	11,036	672	2,316	9,168	380	939	520
d) social security	444	177	1,524	415	165	1,468	622	622
<b>Total</b>	<b>3,141</b>	<b>29,882</b>	<b>110,086</b>	<b>2,919</b>	<b>33,546</b>	<b>103,237</b>	<b>6,707</b>	<b>13,512</b>

Consolidated:

Contingent liabilities	2014			2013			Judicial deposit	
	Probable	Possible	Remote	Probable	Possible	Remote	2014	2013
a) civil	-	6,390	-	857	182	-	-	-
b) tax	586	20,956	108,414	1,182	24,769	101,667	5,146	12,519
c) labor	2,718	13,140	883	2,523	10,427	792	1,210	520
d) social security	444	177	1,524	415	165	1,468	622	622
<b>Total</b>	<b>3,748</b>	<b>40,663</b>	<b>110,821</b>	<b>4,977</b>	<b>35,543</b>	<b>103,927</b>	<b>6,978</b>	<b>13,661</b>

Civil - Refers mainly to shares related to contracts for the provision of services and commercial representation whose object is to discuss contract obligations.

Tax - Represented by federal assessments that are in progress, partly in the administrative sphere and partly in the judicial sphere.

## Fras-le S.A.

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The Company is party to administrative proceedings in progress for which no provision for contingencies was recorded when there is possible or remote likelihood of loss, in accordance with accounting practices adopted in Brazil. Defenses were presented alleging that these tax assessments are groundless. Main lawsuits whose loss risks are possible and remote are as follows:

- a) *Income Tax, Social Contribution on Net Income and Withholding Income Tax* - The Company was fined at the adjusted amount of R\$96,081, referring to payments regularly made to its agents abroad, as commission for sales and services agency services. Values include principal, fine and interest. The Federal Revenue Service answered the Company's defense presentation and recognized the Company's operation as commercial intermediation, which is adequate for transactions that represent 29% of discussed amount. Other amounts are still being discussed in the administrative sphere with Federal Revenue Service. Decision on CARF took place on June 11, 2013, and Voluntary Appeal presented by the Company to determine full cancellation of debt under discussion was considered valid by the majority. On April 2, 2014, National Treasury filed Motions for Clarification. On August 27, 2014, decision rejecting Motions for Clarification filed by the National Treasury was issued. On November 27, 2014, decision was published and the National Treasury did not file an appeal. On February 06, 2015, administrative proceedings were definitively filed by the Federal Revenue Service.
- b) *Import Tax* - The Company was assessed for presumption of non-compliance with proportion - National Capital Assets x Capital Assets and resulting violation of provisions of Article 2, item II, of Law no. 9,449/97, and Article 6 of Decree no. 2,072/96, in the amount of R\$7,826. The Company challenged it arguing that applied fine was expired. Also, in fact and in law errors existing in tax entries were presented and full cancellation of tax assessment notice was requested. On October 6, 2011, Voluntary Appeal presented by the Company was judged and request to cancel tax assessment notice was fully approved. In view of issued decision, a Special Appeal was presented by the National Treasury.
- c) *Income Tax and Social Contribution* - The Company presented a Statement of Disagreement with Decision that did not homologate stated offset of credits related to negative basis of Corporate Income Tax declared in DIPJ 2005, base year 2004, on the basis that there was no confirmation of payments - retention - made abroad, IRPJ negative basis is not confirmed and that, due to this fact, there was no credit to offset. The value of proceedings is R\$86.

## Fras-le S.A.

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- d) *Income Tax and Social Contribution* - The Company presented a Statement of Disagreement with Decision that did not homologate stated offset of credits related to negative basis of Corporate Income Tax declared in DIPJ 2003, base year 2002, on the basis that there was no confirmation of payments - retention - made abroad, IRPJ negative basis is not confirmed and that, due to this fact, there was no credit to offset. The value of proceedings is R\$2,181.
- e) *Income Tax and Social Contribution* - The Company presented a Statement of Disagreement with the Decision that did not homologate stated credits offset related to Social contribution on Net Income negative balance presented in 2005 DIPJ (corporate income tax return), base-year 2004, with the justification that payments made abroad were not confirmed - retention - Social contribution on Net Income negative balance is not confirmed and, as a result, there is no credit to offset. The value of proceedings is R\$237.
- f) *ICMS* - The Company was assessed in 2011 by SEFAZ/RS (Assessment Notice no. 0024041297), with levy of ICMS, fine and interest due to disallowance by tax authorities of ICMS deemed credit on steel acquisitions' transportation costs. Currently, decision on appeal filed with the Administrative Court for Tax Appeals (R\$2,065) is being awaited. As administrative process ended with loss, the Company filed a debt cancellation lawsuit on November 14, 2014. On November 17, 2014, a decision rejecting the statement of claim and, as a result, on December 17, 2014, the Company filed an appeal.
- g) *Social Contribution referring to profit sharing with managers and coordinators* - It is an Action for the Annulment of the Request for a Temporary Restraining intended to cancel Tax Assessments no. 37.269.527-2 and 37.269.528-0, issued by the Federal Revenue Service against the Company due to alleged non-compliance with requirements of Law no. 10,101/2000, upon profit sharing with its managers and coordinators (R\$ 4,474).

Labor - several labor lawsuits mostly linked to many indemnity claims.

Social Security - INSS tax assessments to be decided at TRF (federal regional court).

### Contingent assets

As of December 31, 2014, the Company has contingent assets represented basically by federal lawsuits that are to be decided at the Superior Court of Justice (STJ) and the Federal Supreme Court (STF). The Company does not record in accounting books contingent gains because it only records them after final decision on lawsuits or after effective filing of appeals.

## Fras-le S.A.

Notes to the financial statements

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Statement as of December 31, 2014 containing information on asset contingencies (gains), according to legal advisors' opinion, is detailed below:

Parent company:

Assets Contingent	2014			2013		
	Probable	Possible	Remote	Probable	Possible	Remote
a) civil	11	360	-	10	349	370
(b) Tax	<u>21,464</u>	<u>14,350</u>	<u>29</u>	<u>3,691</u>	<u>2,055</u>	<u>28</u>
Total	<u>21,475</u>	<u>14,710</u>	<u>29</u>	<u>3,701</u>	<u>2,404</u>	<u>398</u>

Consolidated:

Assets Contingent	2014			2013		
	Probable	Possible	Remote	Probable	Possible	Remote
a) civil	11	360	-	10	349	370
(b) Tax	<u>21,532</u>	<u>14,440</u>	<u>163</u>	<u>3,691</u>	<u>2,055</u>	<u>191</u>
Total	<u>21,543</u>	<u>14,800</u>	<u>163</u>	<u>3,701</u>	<u>2,404</u>	<u>561</u>

a) Civil - addresses credit recovery actions (collection) for which a provision for accounting losses has already been recorded; however, lawsuits are still in progress in court and, in case the company is successful, this provision will be reversed.

b) Tax - basically represented by federal lawsuits that are being judged at STJ and STF.

## Fras-le S.A.

Notes to the financial statements

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### Changes in the provision for litigation

Movement in lawsuits is as follows:

#### Parent company

	<b>Balance at 2013</b>	<b>Addition</b>	<b>Realization/ Write-offs</b>	<b>Balance at 2014</b>
Civil	188	-	(188)	-
Labor	2,316	806	(425)	<b>2,697</b>
Social Security	415	29	-	<b>444</b>
	<b>2,919</b>	<b>835</b>	<b>(613)</b>	<b>3,141</b>

#### Consolidated

	<b>Balance at 2013</b>	<b>Addition</b>	<b>Realization/ Write-offs</b>	<b>Balance at 2014</b>
Civil	857	-	(857)	-
Labor	2,524	886	(692)	<b>2,718</b>
Tax	1,181	14	(609)	<b>586</b>
Social Security	415	29	-	<b>444</b>
	<b>4,977</b>	<b>929</b>	<b>(2,158)</b>	<b>3,748</b>

## Fras-le S.A.

### Notes to the financial statements

December 31, 2014 and 2013

(In thousands of reais, unless otherwise indicated)

## 16. Loans and financing

	Index	Interest	Maturity	Parent company		Consolidated	
				BRGAAP		IFRS	
				2014	2013	2014	2013
<b>Current</b>							
Domestic currency:							
Bank loans - FINEP	TJLP*	1% to 5% p.a.	02/2020	4,530	11,239	4,530	11,253
BNDES	TJLP	1.97% to 3% p.a.	11/2019	33,073	15,650	33,073	15,650
EXIM	TJLP	5.5% p.a.	04/2016	576	576	576	576
Tax incentive — Fundopem	IPCA	3.0% p.a.	07/2027	2,030	1,682	2,030	1,682
Working capital loans	TJLP	9.94% p.a.	08/2018	-	-	3,737	4,508
Vendor	Selic	3% p.a.	05/2015	2,169	21,124	2,459	21,124
Leasing - Banco Itaú			09/2017	335	-	335	-
Foreign currency:							
Bank loans US\$6,392 thousand	Libor	4% p.a.	08/2018	-	-	16,980	3,852
Bank loans US\$5,429 thousand	-	20.6% p.a.	09/2016	-	-	14,422	11,082
Leasing US\$ 4 thousand	-	2.8% p.m.	08/2015	-	-	12	-
BNDES US\$ 629 thousand	5.6 + Spread	1.97% p.a.	01/2020	1,672	51	1,672	51
	Variation						
	Foreign						
	exchange rate						
	+						
IFC Financing of US\$1,355 thousand	Libor	3% p.a.	10/2017	3,600	3,193	3,600	3,193
	Variation						
	foreign						
	exchange rate						
	+						
Resolution 2770 - NCE	Libor 6M	4.5% p.a.	03/2020	25,983	1,651	25,983	1,651
				<b>73,968</b>	55,166	<b>109,409</b>	74,622
<b>Non-current</b>							
Domestic currency:							
Bank loans - FINEP	TJLP*	1% to 5% p.a.	02/2020	15,715	20,208	15,715	20,220
BNDES	TJLP	1.97% to 3% p.a.	11/2019	36,962	53,990	36,962	53,990
EXIM	TJLP	5.5% p.a.	04/2016	50,000	50,000	50,000	50,000
Tax incentive — Fundopem	IPCA	3.0% p.a.	07/2027	27,678	23,241	27,678	23,241
Bank loans - working capital	TJLP	9.94% p.a.	08/2018	-	-	4,136	7,968
Leasing - Banco Itaú			09/2017	669	-	669	-
Foreign currency:							
Bank loans US\$11,338 thousand	Libor	4% p.a.	08/2018	-	-	30,115	47,612
Bank loans US\$1,791 thousand	-	20.6% p.a.	09/2016	-	-	4,758	-
BNDES - US\$ 2,621 thousand	5.6 + Spread	1.97% p.a.	01/2020	6,962	4,573	6,962	4,573
	Variation						
	Foreign						
	exchange rate						
	+						
IFC Financing of US\$2,666 thousand	Libor	3% p.a.	10/2017	7,083	9,370	7,083	9,370
	Variation						
	foreign						
	exchange rate						
	+						
Resolution 2770 - NCE	Libor 6M	4.5% p.a.	03/2020	108,663	117,130	108,663	117,130
				<b>253,732</b>	278,512	<b>292,741</b>	334,104
<b>Total loans subject to interest</b>				<b>327,700</b>	333,678	<b>402,150</b>	408,726

\* Rate applicable when exceeding 5.5% p.a.

Financing and loans are guaranteed by collateral signatures of Fras-le S.A. in the amount of R\$309,520 (R\$294,909 as of December 31, 2013).

Financing contracts with the International Finance Corporation (IFC) and contracts before BNDES contain covenants that include partial or total early maturity when certain financial indices (current liquidity, long-term indebtedness and debt coverage) are not reached. As of December 31, 2014, established indices were met the Company.

## **Fras-le S.A.**

Notes to the financial statements

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### Fundopem/RS

In December 2006, the Company and its subsidiaries entered into a Term of Adjustment with Rio Grande do Sul State (RS) to adhere to Fundopem/RS (*Fundo Operação Empresa* of Rio Grande do Sul State).

Tax incentive is the postponement of monthly-generated portion of ICMS debt payment, with grace period of 54 months and payment period of 54 months and payment of 96 months, adjusted at IPCA/IBGE and interest rate of 3% p.a. Debt portion with postponed payment is calculated based on increase in billings, increase in ICMS debt generation and job generation, as defined in the Adjustment Term Fundopem - RS not yet used in the amount of R\$10,934 (R\$14,095 as of December 31, 2013).

To increase financed value, the Company and its subsidiaries comply with all requirements for obtaining this type of incentive, as follows:

- a) Monthly incremental gross billing;
- b) Monthly incremental ICMS;
- c) Number of direct incremental employments.

### Vendor

As of December 31, 2014, the Company has financial vendor transactions that are outstanding with its clients in the amounts of R\$2,169 (R\$21,124 as of December 31, 2013) in which the Company takes part in these transactions as intervening guarantor.

In these transactions, the Company settles outstanding transactions in case client in debt with accounts receivable linked to transactions does not pay the financial institution within the period agreed-upon by the parties.

Beginning as of March 2014, these transactions are guaranteed by Banco Randon S.A., and the latter assumes part of risks related to client's default and/or payment after maturity.

Amount recognized as financial liability is a contra-entry to amounts advanced by the financial institution to the Company, whose original accounts receivable has not yet be derecognized, considering retention of risks by the Company in relation to client's default and/or payment after maturity. These transactions' average repayment term is 35 days.

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### 17. Capital and reserves

#### Authorized shares

	<b>2014</b>	<b>2013</b>
Common shares	300,000	300,000
	300,000	300,000

#### Issued and fully paid-up common shares

	<b>In thousands</b>	<b>R\$</b>
December 31, 2013	99,981	170,000
<b>As of December 31, 2014</b>	<b>124,973</b>	<b>300,000</b>

#### Profit reserves and retention

##### *Legal reserve*

The legal reserve is set up at the rate of 5% of the net income determined in each financial year, pursuant to article 193 of Law 6404/76 up to the limit of 20% of the capital.

##### *General profit reserve (statutory)*

General profit reserve, with balance remaining after above-mentioned allocation, intended to maintain working capital, which may not exceed 80% of capital.

With allocation of net income calculated in 2013, pursuant to the terms of the law and the Company's Bylaws, profit reserve balance exceeded limit established in the Bylaws.

Accordingly, in Annual Shareholders' Meeting held on April 14, 2014, capitalization of excess reserve presented for the year ended December 31, 2013 was proposed to shareholders.

#### Other comprehensive income

Breakdown of Other comprehensive income in shareholders' equity is as follows:

	<b>Equity</b>				
	<u>evaluation adjustment</u>				
	<b>Property , plant and equipment deemed cost</b>	<b>Foreign exchange rate of foreign investments</b>	<b>Hedge accounting</b>	<b>Actuarial evaluation</b>	<b>Total</b>
Balances at December 31, 2013	43,513	5,326	(353)	698	<b>49,184</b>
Additions (write-offs) in the year	(2,922)	2,788	(7,433)	(151)	<b>(7,718)</b>
<b>Balances at December 31, 2014</b>	<b>40,591</b>	<b>8,114</b>	<b>(7,786)</b>	<b>547</b>	<b>41,466</b>

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### *Cash flow hedge*

Contains effective portion of cash flow hedges up to balance sheet date. Effective portion of gains or losses on cash flow hedges, in the amount of R\$264 (R\$560 in 2013), which represents changes in cash flow hedges and effective portion of contracts, net of taxes, is also accounted for as a separate component.

### *Reserve for foreign currency translation*

The reserve for translation into foreign currency is used to account for foreign exchange differences deriving from translation of foreign subsidiaries' financial statements, and is also used to account for hedge effect on net investments in foreign operations.

### *Reserve for adjustment of deemed cost for property, plant and equipment*

Established as a result of evaluation at fair value of property, plant and equipment assets in accordance with accounting policies adopted in Brazil, which include rules of the Brazilian Securities and Exchange Commission (CVM) and pronouncements of the Accounting Pronouncements Committee (CPC), based on appraisal report prepared by a specialized company.

Deferred income tax and social contribution corresponding to property, plant and equipment deemed cost are accounted for in non-current liabilities.

The reserve for adjustment of property, plant and equipment deemed cost is being realized according to depreciation of evaluated assets recorded in the parent company against accumulated earnings, net of tax charges. The same effect is reflected in income for the year through depreciation at deemed cost of evaluates assets.

## Fras-le S.A.

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### 18. Dividends and interest on own capital - paid and proposed

#### Dividends

In accordance with the Company's bylaws, common shares are entitled to minimum mandatory dividends of 25% of adjusted income and is calculated as follows:

	<u>2014</u>	<u>2013</u>
Net income for the year	45,002	40,003
Adjustments due to impact from adoption of Law no. 11,638/2007	2,922	3,117
Adjusted net income for the year	47,924	43,120
Legal Reserve (5%)	(2,396)	(2,156)
Base profit for distribution	45,529	40,964
Minimum compulsory dividend (25%)	11,382	10,241
Interest on own capital	13,100	13,999
Income tax (15%)	(1,965)	(2,100)
Complementary dividends	247	-
Total minimum dividends proposed by Management	11,382	11,899

Interest on own capital value is part of proposal for distribution of dividends to be submitted to the Decision of the Annual Shareholders' Meeting, in conformity with item V of CVM Resolution no. 207/96.

Minimum mandatory dividends are stated in 2014 balance sheet as legal obligations (provisions in current liabilities).

#### Interest on own capital - Law 9.249/95

In accordance with the option provided in Law 9249/95, the Company computed and paid/credited interest on shareholders' equity of R\$13,100 (R\$13,399 as of December 31, 2013) by using the benchmark interest rate (TJLP) in effect for the year. This interest was recorded under financial expenses, as required by tax legislation. For the purposes of these financial statements, this interest was eliminated from financial expenses for the year and was charged to retained earnings.

Income and social contribution taxes for the year decreased by R\$ 4,454 (R\$4,760 as of December 31, 2013) as a result of the deduction of these taxes on interest on own capital credited to shareholders.

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### 19. Earnings per share

In compliance with CPC 41 (IAS 33) (approved by CVM Resolution No. 636 - Earnings per share), the Company presents the following information on the earnings per share for the years ended December 31, 2014 and 2013.

Earnings per share are basically calculated by dividing net income for the period year attributed to holders of the parent company's common shares by the weighted average number of common shares available during the year.

Diluted earnings per share are calculated by dividing net income attributed to the Parent company's common shareholders by weighted average number of common shares available in the year plus weighted average number of common shares that would be issued upon conversion of all potentially diluting common shares into common shares. The table below shows data of income and shares used in calculating basic and diluted earnings per share:

	<b>2014</b>	<b>2013</b>
	<b>Common</b>	<b>Common</b>
Net income for the year	<b>45,002</b>	40,003
Weighted average of shares issued (in thousands)	<b>121,974</b>	99,981
Basic and diluted earnings per share	<b>0.36</b>	0.40

There were no other transactions involving common shares or potential common shares from balance sheet date to financial statements closing date.

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### 20. Taxes on profits

Breakdown of income tax and social contribution expenses in years ended December 31, 2014 and 2013 is summarized as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
<b>Current income tax and social contribution:</b>				
Current income tax and social contribution expenses	(6,026)	(12,018)	(8,826)	(12,698)
<b>Deferred income and social contribution taxes:</b>				
Regarding the formation and reversal of temporary differences	(4,679)	(77)	(3,780)	2,747
<b>Income and social contribution tax expense presented in statement of income</b>	<b>(10,705)</b>	<b>(12,095)</b>	<b>(12,606)</b>	<b>(9,951)</b>

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
<b>Consolidated statement of comprehensive income</b>				
Deferred income and social contribution taxes related to items directly charged from or added to shareholders' equity during the year:				
Actuarial Evaluation Adjustment - Randonprev	(78)	(5)	(78)	(5)
Equity evaluation adjustment - Hedge accounting	(142)	(288)	(142)	(288)
	<b>(220)</b>	<b>(293)</b>	<b>(220)</b>	<b>(293)</b>

Reconciliation between tax expenses and result from multiplication of book income by local tax rate for years ended December 31, 2014 and 2013 is as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Accounting profit before taxes	55,707	52,098	57,717	50,058
At tax rate of 34%	18,940	17,713	19,624	17,020
Benefitted expenses	(552)	(1,224)	(552)	(1,224)
Equity income (loss)	(534)	(218)	-	-
Interest on own capital	(4,454)	(4,760)	(4,454)	(4,760)
Derivative instruments	(142)	(288)	(142)	(288)
Other non-deductible expenses	(2,553)	872	(1,870)	(797)
	<b>10,705</b>	<b>12,095</b>	<b>12,606</b>	<b>9,951</b>
Effective rate	19.22%	23.22%	21.84%	19.88%

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### Deferred income and social contribution taxes

Deferred income and social contribution tax refers to:

Parent company:

	Balance sheet		Income (loss)	
	BRGAAP		BRGAAP	
	2014	2013	2014	2013
Provision for commissions and freights	974	1,464	(490)	1,022
Allowance for doubtful accounts	702	1,288	(586)	(465)
Provision for contingencies	151	907	(756)	(753)
Provision for obsolete inventories	1,618	1,313	305	746
Derivative operations	(2,752)	138	(2,748)	(743)
Adjustments from Laws no. 11,638/07 and no. 11,941/09	299	393	(94)	203
Provision for termination of employees	866	720	146	124
Profit sharing with officers and employees	1,850	1,659	191	712
Sundry provisions and others	2,691	1,280	1,411	(282)
Randonprev - Actuarial evaluation	(198)	(507)	231	217
"Deemed value" adjustment of property, plant and equipment	(20,910)	(22,416)	1,506	1,606
Unearned income from inventories	2,401	2,289	112	703
Favorable purchase - Controil	(1,227)	(1,657)	430	762
Depreciation - useful life / tax	(8,266)	(3,929)	(4,337)	(3,929)
<b>Income (expense) from income tax (expense) and deferred social contribution</b>			<b>(4,679)</b>	<b>(77)</b>
<b>Deferred tax liabilities</b>	<b>(21,801)</b>	<b>(17,058)</b>		

### Consolidated:

	Balance sheet		Income (loss)	
	IFRS		IFRS	
	2014	2013	2014	2013
Tax loss carryforwards	22,206	16,761	2,974	3,211
Provision for commissions and freights	974	1,464	(490)	1,022
Allowance for doubtful accounts	716	1,288	(572)	(465)
Provision for contingencies	357	1,538	(1,181)	(1,535)
Provision for obsolete inventories	1,652	1,313	339	746
Derivative operations	(2,752)	138	(2,748)	(743)
Adjustments from Laws no. 11,638/07 and no. 11,941/09	302	393	(91)	203
Provision for termination of employees	866	720	146	124
Profit sharing with officers and employees	1,850	1,659	191	712
Sundry provisions	2,845	1,280	1,565	(282)
Randonprev - Actuarial evaluation	(198)	(507)	231	217
"Deemed value" adjustment of property, plant and equipment	(25,850)	(27,934)	2,084	2,760
Favorable purchase - Controil	(1,227)	(1,657)	430	762
Depreciation - useful life / tax	(10,257)	(3,929)	(6,328)	(3,929)
Other	-	330	(330)	(56)
<b>Income from income tax and social contribution taxes</b>			<b>(3,780)</b>	<b>2,747</b>
<b>Deferred tax (liabilities)</b>	<b>(21,944)</b>	<b>(15,043)</b>		
<b>Deferred tax assets</b>	<b>13,428</b>	<b>7,900</b>		

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### 21. Net sales

Breakdown of net income from sales is as follows:

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Gross income from sales	<b>739,125</b>	699,050	<b>995,611</b>	935,992
Return of sales	<b>(1,516)</b>	(1,332)	<b>(3,010)</b>	(2,793)
Adjustment to present value	<b>(9,195)</b>	(5,740)	<b>(9,719)</b>	(6,220)
Taxes on sale	<b>(182,931)</b>	(173,897)	<b>(218,205)</b>	(209,698)
<b>Net operating income</b>	<b>545,483</b>	518,081	<b>764,677</b>	717,281

### 22. Expenses per type

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
<b>Expenses according to the role</b>				
Cost of products sold and services rendered	<b>(390,667)</b>	(363,555)	<b>(560,041)</b>	(522,053)
Sales expenses	<b>(55,192)</b>	(57,388)	<b>(69,878)</b>	(71,194)
Administrative and general expenses	<b>(35,170)</b>	(32,340)	<b>(52,387)</b>	(46,192)
Management remuneration	<b>(3,428)</b>	(3,094)	<b>(3,428)</b>	(3,094)
Other operating expenses	<b>(12,173)</b>	(6,653)	<b>(14,783)</b>	(9,630)
	<b>(496,630)</b>	(463,030)	<b>(700,517)</b>	(652,163)

#### Expenses per type

Depreciation and amortization	<b>(26,640)</b>	(26,097)	<b>(38,004)</b>	(37,104)
Personnel expenses	<b>(146,375)</b>	(140,323)	<b>(193,199)</b>	(184,567)
Raw materials and use and consumption materials	<b>(211,856)</b>	(192,417)	<b>(315,315)</b>	(276,892)
Freight	<b>(18,152)</b>	(17,855)	<b>(25,206)</b>	(24,094)
Electric power	<b>(9,533)</b>	(10,585)	<b>(16,061)</b>	(18,452)
Commissions	<b>(7,833)</b>	(11,051)	<b>(9,046)</b>	(12,708)
Conservation and maintenance	<b>(13,071)</b>	(12,171)	<b>(19,668)</b>	(18,139)
Other expenses	<b>(63,170)</b>	(52,531)	<b>(84,018)</b>	(80,207)
	<b>(496,630)</b>	(463,030)	<b>(700,517)</b>	(652,163)

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### 23. Expenses with employees and profit sharing

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Salaries and wages	119,307	113,913	160,690	139,878
Social security costs	2,902	4,053	6,616	7,096
Costs related to retirement	938	904	938	904
	<b>123,147</b>	<b>118,870</b>	<b>168,244</b>	<b>147,878</b>

The participation of employees was calculated as provided in the Profit Sharing Program approved in unions of categories in accordance with the provisions of Law No. 10,101 of December 19, 2000. The profit sharing amount as of December 31, 2014, was R\$7,215 (R\$ 7,974 as of December 31, 2013).

### 24. Research and development costs

The research and development costs entered as expenses in the income statement, in the line items for sales expenses and general and administrative expenses, during the year total R\$6,449 (R\$ 6,001 as of December 31, 2013).

### 25. Financial income (loss)

	Parent company		Consolidated	
	BRGAAP		IFRS	
	2014	2013	2014	2013
Financial income:				
Foreign exchange rate	32,749	64,579	33,231	65,599
Interest on yields from interest earning bank deposits	20,855	9,425	21,099	9,464
Gains from other derivatives transactions	2,362	2,358	2,362	2,358
Adjustment to present value	8,981	5,576	9,505	6,082
Other financial income	2,986	1,471	3,202	1,586
	<b>67,933</b>	<b>83,409</b>	<b>69,399</b>	<b>85,089</b>
Financial expenses:				
Foreign exchange rate	(30,336)	(62,742)	(30,640)	(64,554)
Interest on financing	(15,383)	(13,517)	(24,627)	(14,929)
Losses from other derivatives transactions	(1,267)	(6,872)	(1,267)	(6,872)
Adjustment to present value	(2,315)	(1,525)	(2,653)	(1,774)
Other financial expenses	(15,205)	(4,519)	(19,122)	(14,306)
	<b>(64,506)</b>	<b>(89,175)</b>	<b>(78,309)</b>	<b>(102,435)</b>
Financial income (loss)	<b>3,427</b>	<b>(5,766)</b>	<b>(8,910)</b>	<b>(17,346)</b>

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### **26. Objectives and policies for financial risk management**

The Company and its subsidiaries are parties in transactions involving financial instruments, all recorded in assets and liabilities, which are designed to satisfy their needs, and to reduce exposure to financial risks, especially risks related to credits and funding, market risks (foreign exchange and interest) and liquidity risks, which the Company understands that is exposed, according to the business nature and operational structure.

A portion of the income of the Company and its subsidiaries are generated from trading products in the foreign market. Thus, exchange rate volatility is associated with the market risks to which the Company and its subsidiaries are exposed.

In addition, the Company and its subsidiaries contract financing transactions in the financial market at fixed or floating rates. Therefore, the Company is exposed to the of interest rate variation in indebtedness contracted at floating interest rates.

Fair values are determined based on market price quotations, when available, or, in their absence, on present value of expected cash flows. Fair values of cash and cash equivalents, trade accounts receivable, short-term debt and accounts payable to suppliers are equivalent to book values. Fair values of other long-term assets and liabilities do not significantly differ from their carrying amounts.

The management of these risks is performed by means of the definition of strategies prepared and approved by Company's Management, tied to establishment of control systems and determination of limits of positions.

The Company and its subsidiaries do not invest in derivatives or any other risk assets on a speculative basis.

The Company's risks are as follows:

#### Market risk

The market risk is the risk that the fair value of future cash flows of a financial instrument will float due to variations in market prices. Market prices comprise three types of risk: interest rate risk, exchange risk, and price risk, that may be from commodities, shares, among others. Financial instruments affected by market risk include loans receivable and payable, deposits, financial instruments measured at fair value through profit or loss and derivative financial instruments.

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We compare below a comparison by class of book value and fair value of financial instruments of the Company presented in the financial statements:

Parent company:

	Note	Hierarchy	Book value		Fair value	
			2014	2013	2014	2013
<b>Assets</b>						
<b>Fair value through profit or loss</b>						
Cash and cash equivalents	5	(2)	<b>155,219</b>	148,037	<b>155,219</b>	148,037
<b>Loans and receivables</b>						
Interest earning bank deposits	6	(2)	<b>77,817</b>	70,298	<b>77,596</b>	70,298
Trade accounts receivable	7	(2)	<b>99,718</b>	91,035	<b>99,718</b>	91,035
<b>Liabilities</b>						
<b>Liabilities at the amortized cost</b>						
Vendors		(2)	<b>(25,147)</b>	(23,403)	<b>(25,147)</b>	(23,403)
Loans and financing	16	(2)	<b>(327,700)</b>	(333,678)	<b>(327,530)</b>	(333,722)
Loans payable	10	(2)	<b>(252)</b>	(957)	<b>(252)</b>	(957)
<b>Fair value through profit or loss</b>						
Derivative financial instruments	26	(2)	<b>(144)</b>	(947)	<b>(144)</b>	(947)
Total			<b>(20,489)</b>	(49,615)	<b>(20,540)</b>	(49,659)

Consolidated:

	Note	Hierarchy	Book value		Fair value	
			2014	2013	2014	2013
<b>Assets</b>						
<b>Fair value through profit or loss</b>						
Cash and cash equivalents	5	(2)	<b>176,237</b>	166,039	<b>176,237</b>	166,039
<b>Loans and receivables</b>						
Interest earning bank deposits	6	(2)	<b>77,817</b>	70,298	<b>78,038</b>	70,298
Trade accounts receivable	7	(2)	<b>76,543</b>	98,294	<b>76,543</b>	98,294
<b>Liabilities</b>						
<b>Liabilities at the amortized cost</b>						
Vendors		(2)	<b>(40,481)</b>	(45,513)	<b>(40,481)</b>	(45,513)
Loans and financing	16	(2)	<b>(402,150)</b>	(408,726)	<b>(401,980)</b>	(408,783)
Loans payable	10	(2)	<b>(252)</b>	(957)	<b>(252)</b>	(957)
<b>Fair value through profit or loss</b>						
Financial instruments derivatives	26	(2)	<b>(144)</b>	(947)	<b>(144)</b>	(947)
Total			<b>(112,430)</b>	(121,512)	<b>(112,039)</b>	(121,569)

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### Fair value hierarchy

The Company uses the following hierarchy to determine and disclose the fair value of financial instruments using the valuation technique:

Level 1: prices quoted (without adjustments) in active markets for identical assets and liabilities;

Level 2: other techniques for which all data that has significant effect on the recorded fair value is observable, either directly or indirectly;

Level 3: Techniques that use data that have significant effect on the recorded fair value that are not based on data observable in the market.

The Company only has derivative financial instruments valued at fair market value based on a Level 2 valuation technique. No transfers were made between levels 1, 2, and 3 during the year ended December 31, 2014.

### Interest rate risk

Interest rate risk is the risk that fair values of a financial instrument future cash flows fluctuate due to variation in market interest rates.

The exposure to the risk of changes of the Company in market interest rates refer mainly to long-term obligations subject to variable interest rates.

The Company manages the interest rate risk by keeping a portfolio that is balanced between loans receivable and loans payable that are subject to fixed and variable rates. To mitigate these risks, the Company and its subsidiaries adopt a practice to diversify fund raisings in terms of pre-fixed or post-fixed rates, constantly analyze the risks for financial institutions and, under certain circumstances, evaluate the need for hiring hedge transactions to lock the financial cost of the operations.

The income from interest earning bank deposits, as well as financial expenses from the Company's loans and financings are affected by the variations in the interest rates, such as TJLP (Long-term interest rate), IPCA (Amplified Consumer Price Index), Libor, URTJ, US\$ and CDI (Interbank Deposit Certificate).



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The adoption is supported by the effectiveness of expectations of exports over time, when compared to the flow of maturities of the commitments subject to changes in foreign currency, mostly the US dollar, which are diluted in the long term.

This practice aims to more properly reflect the Company's income in terms of assets and liabilities that are exposed to foreign currency variation.

Hedge structure consists in covering a group of liabilities, steady commitments, transactions estimated as highly likely with risk characteristics that are similar to those of imports to be established in foreign currency (U.S. dollar - USD), against the exchange rate fluctuation risk in relation to reais - BRL, by adopting, as its current coverage instrument, non-derivative financial instruments (financings) with values and maturities that correspond to the budget for sale of manufactured products.

Foreign exchange risk is the risk that fair values of a financial instrument future cash flows fluctuate due to variations in foreign exchange rates. The Company's exposure to the exchange rate fluctuation risk is mainly due to the Company's operational activities (when income or expenses are shown in a currency other than its functional currency) and to the Company's net investments in its foreign subsidiaries.

The Company operates at an international level and is exposed to the exchange rate risk resulting from exposures of certain currencies, particularly in relation to the U.S. dollar, which, in the year ended on December 31, 2014, had a positive fluctuation of 8.37% (positive 5.05% as of December 31, 2013). The exchange rate risk is also a result of business and financial transactions, recognized assets and liabilities, and net investments abroad. The Company and its subsidiaries manage their exchange rate risk in relation to their functional currency. In addition to the accounts receivable arising from exports in Brazil and investments abroad which are classified as natural hedge, the Company constantly assesses its exchange rate exposure and, whenever necessary, hires a derivative financial instrument for protection purposes only (hedge).

Additionally, the Company designates "Financing" transactions with aims to protect the exposure of highly likely future sales in currencies other than its functional currency. These transactions are documented to be recorded using the hedge accounting methodology, in conformity with CPC 38 (R1). The Company records in a specific account of shareholders' equity unrealized effects of these instruments contracted for own transactions.

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These transactions are directly carried out with financial institutions. The impact on the cash flow of the Company and its subsidiaries only occurs on the settlement date of the contracts. However, it should be considered that the settlement of these financial operations is associated with the receipt of sales, which are also associated with foreign exchange rate, hence offsetting any gains or losses in the hedging instruments due to variations in the foreign exchange.

### Financial instruments designated as hedge accounting:

<u>Counterparty</u>	<u>Type</u>	<u>Contracting Fee</u>	<u>Designation fee</u>	Notional	Foreign exchange variation	<u>Book value</u>
				<u>US\$</u>	<u>Shareholders' equity *</u>	
Banco Itaú	NCE	1.8316	2.3426	<u>30,000</u>	<u>7,697</u>	<u>134,646</u>
<b>Total</b>						

(\*) Deferred value in shareholders' equity ("hedge accounting") as a contra entry to accounts of loans and financing group.

### Hedge instruments assigned as Hedge Accounting and expected export cash flow periods:

<u>Reference month</u>	<u>Financing value - USD</u>	<u>Designated Financing Amount - USD</u>	<u>Reference month</u>	<u>Export Sales - USD</u>	<u>Designated Sales - USD</u>
Mar 2015	2,727,273	2,727,273	Mar 2015	9,054,568	2,727,273
Sep 2015	2,727,273	2,727,273	Sep 2015	8,400,463	2,727,273
Mar 2016	2,727,273	2,727,273	Mar 2016	9,326,205	2,727,273
Sep 2016	2,727,273	2,727,273	Sep 2016	8,652,477	2,727,273
Mar 2017	2,727,273	2,727,273	Mar 2017	9,605,991	2,727,273
Sep 2017	2,727,273	2,727,273	Sep 2017	8,912,051	2,727,273
Mar 2018	2,727,273	2,727,273	Mar 2018	9,894,171	2,727,273
Sep 2018	2,727,273	2,727,273	Sep 2018	9,179,413	2,727,273
Mar 2019	2,727,273	2,727,271	Mar 2019	10,190,996	2,727,271
Sep 2019	2,727,273	-	Sep 2019	9,454,795	-
Mar 2020	2,727,270	-	Mar 2020	10,496,726	-
<b>Total</b>	<b>30,000,000</b>	<b>24,545,455</b>	<b>Total</b>	<b>103,167,856</b>	<b>24,545,455</b>

As of December 31, 2014 and December 31, 2013, the foreign exchange rate exposure of the Company and its subsidiaries for foreign currency transactions is as follows:

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	US\$ thousand			
	Parent company		Consolidated	
	2014	2013	2014	2013
A. Net assets in U.S. dollars	62,598	87,773	32,372	66,724
B. Loans/financings in U.S. dollars	57,964	58,041	82,919	84,741
C. Fair value of derivative financial instruments	2,844	(404)	2,844	(404)
D. Surplus (Deficit) assessed (A-B+C)	7,478	29,328	(47,703)	(18,421)

Net assets in U.S. dollars

Loans/financings in U.S. dollars

### Sensitivity to foreign exchange rate

The table below shows sensitivity to a fair variation that may occur in Dollar exchange rate, remaining constant all other variables, and in the Company's income before taxation (due to changes in the fair value of assets and monetary assets and liabilities) and Company's shareholders' equity. Three scenarios are also taken into account, and the one that is most likely to occur is adopted by the Company, plus two scenarios with 25% and 50% depreciation of the risk variable considered. These scenarios were defined based on the management's expectation on foreign exchange rates on the maturity dates of the respective contracts subject to these risks.

Operation	Risk	Parent company		
		Probable scenario	Possible scenario	Remote scenario
Net instrument exposure financial	Appreciation of the USD	19,862	24,827	29,793
	Decrease of US\$	19,862	14,896	9,931

  

Operation	Risk	Consolidated		
		Probable scenario	Possible scenario	Remote scenario
Net instrument exposure financial	Appreciation of the USD	(126,710)	(158,387)	(190,065)
	Decrease of US\$	(126,710)	(95,032)	(63,355)

The Company's Capital Management main objective is to ensure that the Company maintains a strong credit score and capital ratio free from problems in order to support businesses and maximize shareholders' value.

The Company administrates capital structure and adjusts it considering changes in economic conditions. The capital structure results from the choice between own capital (capital transfers and profit retention) and third party capital that the Company and its subsidiaries make to finance its operations. To mitigate liquidity risks and optimize capital weighted average cost, the Company and its subsidiaries permanently monitor indebtedness level in accordance with market standards and index compliance ("covenants") provided for in loan and financing contracts.

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#### Capital structure risk

No change has occurred as regards goals, policies, or processes during the year ended December 31, 2014 and year ended December 31, 2013.

The Company includes in its net debt any loans and financings with yields, less cash flow and cash equivalents and interest earning bank deposits, as stated below.

	Note	2014	2013
<b>Parent company</b>			
Loans and financing	16	327,700	333,678
(-) Cash and cash equivalents and interest earning bank deposits	5 and 6	(233,036)	(218,335)
Net debt		94,664	115,343
Average		408,060	394,943
Shareholders' equity and net debt		502,724	510,286
Leverage ratio		19%	23%

	Note	2014	2013
<b>Consolidated</b>			
Loans and financing	16	402,150	408,726
(-) Cash and cash equivalents and interest earning bank deposits	5 and 6	(254,054)	(236,337)
Net debt		148,096	172,389
Average		408,060	394,943
Shareholders' equity and net debt		556,156	567,332
Leverage ratio		27%	30%

#### Guarantees

The Company has no financial assets pledged as collateral, at December 31, 2014 and 2013.

#### Credit risk

Credit risk is the risk of a business counterpart not complying with obligations provided in a financial instrument or contract with client, resulting in financial loss. The Company is exposed to credit risk during their operating and financing activities (mainly in relation to accounts receivable), including deposits in banks and financial institutions, foreign exchange transactions and other financial instruments.

#### Accounts receivable

The client's credit risk is managed by each business unit, subject to the procedures, controls and policies established by the Company in relation to this risk. Credit limits are established for all clients based on internal rating criteria. Client credit quality is evaluated based on an internal rating system and loss history. Client receivables outstanding are monitored frequently. As of December 31, 2014, the Company had approximately 14 customers that owed more than R\$1,050 each (as of December 31, 2013, there were 34 customers owing R\$799 each), and they are responsible for approximately 77% of all owed receivables. Other 23% were represented by 275 customers, which owed an average of

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approximately R\$85 each. The need for a provision for impairment is analyzed on each closing on an individual basis for the main clients. Besides, a large number of accounts receivable with lower balances is grouped into homogeneous groups and, in those cases, the impairment is collectively assessed.

The calculation is based on actual historical data. The maximum exposure to credit risk at the base date is the amount recorded mentioned in Note 7.

### Financial instruments and cash deposits

Balance credit risk in banks and financial institutions is administered by the Company's treasury in accordance with the policy established. Any surplus funds are only invested in financial institutions that are authorized and approved by the Planning and Finances Committee, as guaranteed by the Executive Board, subject to defined credit limits, which are established so as to minimize risk concentration and thus mitigate any financial loss in case of potential bankruptcy of a counterparty.

### Liquidity risk

The liquidity risk consists of the eventuality of the Company and its subsidiaries not having sufficient financial resources to honor their commitments on account of the different currencies and settlement terms of their rights and obligations.

The cash flow and liquidity control of the Company and its subsidiaries is monitored on a daily basis by Company management function, so as to ensure that cash operating generation and previous fund raising, as necessary, are sufficient to maintain payment schedule, thus not generating liquidity risk for the Company and its subsidiaries.

The table below summarizes the maturity profile of the financial liability of the Company and its subsidiaries as of December 31, 2014, based on contractual payments not discounted.

### Parent company:

<b>Year ended December 31, 2014</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Loans and financing	27,866	46,102	242,963	10,769	327,700
Vendors	25,147	-	-	-	25,147
	<u>53,013</u>	<u>46,102</u>	<u>242,963</u>	<u>10,769</u>	<u>352,847</u>

### Consolidated:

<b>Year ended December 31, 2014</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Loans and financing	39,113	70,296	281,972	10,769	402,150
Vendors	40,317	164	-	-	40,481
	<u>79,430</u>	<u>70,460</u>	<u>281,972</u>	<u>10,769</u>	<u>442,631</u>

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### Derivative financial instruments

The Company has the policy of making transactions with derivative financial instruments for the purpose of mitigating or eliminating risks inherent to its operations.

The management of the Company and its subsidiaries permanently monitors its derivative financial instruments through its internal controls.

Currently, the derivative financial instruments hired by the Company, all of which registered with CETIP, are a result of exchange rate risks, for the particular purpose of protecting its estimated exposure in a foreign currency.

Derivative instruments contracted by the Company derived substantially from NDF (Non Deliverable Forward) transactions intended to hedge expected future sales to and purchases from customers and suppliers abroad; the Company expects these transactions to be realized on a highly probable basis. In this transaction mode, the Company has duties and obligations based on a previously hired quote upon its expiration, that is, the futures contract entered by the Company have no fluctuation margins. Net income is recorded at the accrual basis in its financial statements.

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In the chart below we present the positions of the Company, verified on December 31, 2014, with the nominal and fair values of each instrument contracted:

Description / Counterparty	Reference value		Reference value		Fair value - in thousands of Brazilian Reals (R\$) - (credit) / debit		Cost Value - in thousands of Brazilian Reals (R\$) - (credit) / debit		Accumulated effect as of December 31, 2014 - in thousands of Brazilian Reals (R\$) (credit) / debit		Accumulated effect as of December 31, 2013 - in thousands of Brazilian Reals (R\$) (credit) / debit	
	Notional - in thousands of US\$	of	Notional - In thousands of R\$		2014	2013	2014	2013	Amount Received	Amount paid	Amount received	Amount paid
	2014	2013	2014	2013	2014	2013	2014	2013				
NDF (Non-deliverable forward) - Sale	1,000	11,900	2,693	27,921	144	(947)	144	(947)	940	(66)	-	-
NDF - PURCHASE	-	-	-	-	-	-	-	-	-	-	6	(614)
<b>Total</b>	<b>1,000</b>	<b>11,900</b>	<b>27,921</b>	<b>27,921</b>	<b>144</b>	<b>(947)</b>	<b>144</b>	<b>(947)</b>	<b>940</b>	<b>(66)</b>	<b>6</b>	<b>(614)</b>

In the chart below we present the opening of foreign exchange derivatives by counterparty:

Description	Description	Currency	Reference value (notional)		Fair value		
			2014	2013	Currency	2014	2013
Votorantim	Sale	USD	-	6,600	R\$	-	(472)
Santander	Sale	USD	-	4,500	R\$	-	(408)
Banco do Brasil	Sale	USD	500	-	R\$	71	-
ABC	Sale	USD	500	-	R\$	73	-
Citi Banc	Sale	USD	-	500	R\$	-	(14)
Unibanco	Purchase	USD	-	300	R\$	-	(53)
<b>Total</b>			<b>1,000</b>	<b>11,900</b>		<b>144</b>	<b>(947)</b>

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Below are summarized the maturities of these operations, in thousands of dollars:

Description	2014		2013	
	31 to 180 days	181 to 365 days	Total net	Total net
NDF	-	1,000	1,000	11,900
Total	-	1,000	1,000	11,900

Below are shown, as per their fair value, the gains and losses in the years ended on December 31, 2014 and 2013, grouped by the main risk categories:

Description	Currency	Gains and losses recorded in income (loss)				Gains and losses recorded in Shareholders' equity*	
		Assigned to Gross Revenues on		Assigned to Financial Income on		2014	2013
		2014	2013	2014	2013		
Hedge operations Foreign exchange NDF Contracts (Non Deliverable forwards)		(2,767)	(821)	(951)	1,474	135	541
<b>TOTAL</b>		<b>(2,767)</b>	<b>(821)</b>	<b>(951)</b>	<b>1,474</b>	<b>135</b>	<b>541</b>

\* Amount without the effects of taxes.

The amounts included in other comprehensive income as of December 31 are expected to affect the income statement with a R\$278 loss in 2014.

The following chart shows three scenarios, and the one that is likely to occur is adopted by the Company. These scenarios were defined based on the management's expectation on foreign exchange rates on the maturity dates of the respective contracts subject to these risks. In addition to this scenario, CVM through Instruction No. 475 determined that other two scenarios were presented with erosion of 25% and 50% of the variable of risk considered. These scenarios are being presented according to the CVM regulation.

Operation	Risk	Parent company e Consolidated		
		Probable scenario	Possible scenario	Remote scenario
Non Deliverable Forward - NDF (sale)	Appreciation of the USD	(144)	(866)	(1,578)

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### 27. Commitments

#### Guarantees

As of December 31, 2014 and December 31, 2013, the Company had the following guarantee amounts represented by guarantees, sureties, fiduciary property, and mortgages posted to Randon S.A. Implementos e Participações (parent company):

Type of guarantee	Parent company		Consolidated		
	BRGAAP		IFRS		
	2014	2013	2014	2013	
Randon S.A. Implementos e Interests	Collaterals	243,520	228,909	309,520	294,909

### 28. Information per segment

For managing purposes, the Company is divided into business units, based on the products and services, with two operating segments that are subject to information disclosure and they are:

Assembling industry: refers to consolidated income for the years ended December 31, 2014 and 2013 of Fras-le S.A. for friction materials to the assembling market.

Replacement industry: refers to consolidated income for the years ended December 31, 2014 and 2013 of Fras-le S.A. for friction materials to the parts replacement market.

Management separately monitors operating income of its business units in order to make decisions on allocation of resources and performance evaluation. Segment performance is evaluated based on the operating income (loss), and the financings of the Company (including financing income and expenses) and any taxes on profit are managed by the Company as a whole, and are not assigned to the operating segments.

#### a) Information per business segment

	Automobile manufacturers		Replacement		Total	
	2014	2013	2014	2013	2014	2013
Net income to third parties	132,446	160,424	632,231	556,857	764,677	717,281
Cost of goods sold and of services rendered	(111,651)	(134,159)	(448,390)	(387,895)	(560,041)	(522,053)
<b>Gross income</b>	<b>20,795</b>	<b>26,265</b>	<b>183,841</b>	<b>168,962</b>	<b>204,636</b>	<b>195,228</b>

Operating Expenses, Assets and Liabilities were not disclosed per industry, as these items are administrated in the ambit of the Company and are not informed separately to the person responsible for making decisions.

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### b) Net sales per geographic segments

Region:	Automobile manufacturers		Replacement		Total consolidated	
	2014	2013	2014	2013	2014	2013
Domestic market	<b>86,710</b>	112,863	<b>319,916</b>	285,262	<b>406,626</b>	398,125
Nafta	<b>42,662</b>	46,237	<b>128,728</b>	117,402	<b>171,390</b>	163,639
Europe	<b>1,055</b>	1,324	<b>33,073</b>	18,537	<b>34,128</b>	19,861
Mercosul	-	-	<b>99,248</b>	80,035	<b>99,248</b>	80,035
Africa	-	-	<b>20,538</b>	22,969	<b>20,538</b>	22,969
Asia and Oceania	<b>2,019</b>	-	<b>10,054</b>	21,471	<b>12,073</b>	21,471
Other	-	-	<b>20,674</b>	11,181	<b>20,674</b>	11,181
Total	<b>132,446</b>	160,424	<b>632,231</b>	556,857	<b>764,677</b>	717,281

The income-related information above has taken the client's location into account.

## 29. Insurance coverage

The Company adopts the policy of contracting insurance coverage for assets subject to risks for amounts considered to be sufficient to cover eventual claims, considering the nature of its activity.

The main insurance coverage as of December 31, 2014 and 2013:

Risk covered	Consolidated Total Indemnity limit	
	2014	2013
Buildings, inventories, machinery and loss of profit	<b>692,091</b>	623,091
Export credit	<b>4,151</b>	-
Automobiles	<b>580</b>	707
Civil liability	<b>25,600</b>	24,500
Personal accidents	<b>4,615</b>	3,200
	<b>727,037</b>	651,498